

# SUPPLY AND PROCUREMENT STRATEGY 2016-2020

## PRIORITIES

HEALTHY MARKETS



LONG-TERM VIEW



INNOVATION



## SCOPE

- Gavi supported countries (including transitioning countries)
- Vaccines for Board-approved antigens
- Other immunisation products (focus on cold chain equipment)

## OBJECTIVES

### CREATE HEALTHY MARKETS IN SUPPORT OF GAVI COUNTRIES' IMMUNISATION NEEDS

Sufficient and secure supply

Appropriate and sustainable prices

Suitable and quality products

## ENABLERS

### ACTORS

Countries  
as  
Customers

Market  
shaping  
intermediaries

Industry

### APPROACHES AND TOOLS

- Roadmaps
- Coordination and accountability
- Data collection and analytics
- Forecasting (strategic and operational)
- Healthy Markets Framework
- Tailored procurement
- Manufacturer engagement

### MONITORING AND EVALUATION

- Outcome Indicators
- Process indicators
- Market Shaping externalities
- Evaluation of strategy outcomes and impact

## OUTCOMES BY 2020

11 vaccine markets have sufficient and uninterrupted supply

Decrease in Weighted Average Price (per child) to fully immunise with pentavalent, pneumococcal, and rotavirus vaccines

10 new products procured by Gavi with improved characteristics

**6 VACCINE MARKETS HAVE MODERATE OR HIGH 'HEALTHY MARKET DYNAMICS'**