

FAQ: BIOLOGICAL E PRICING COMMITMENT FOR FULLY SELF-FINANCING COUNTRIES

May 2017

Commitment made by Biological E

- Biological E is offering a 5 year price commitment under the conditions described below to Gavi fully self-financing countries in an effort to help ensure sustainability of vaccination programmes started with Gavi support.
- Biological E will work with individual countries to ensure a customized approach to other program needs, as appropriate, to support access to our vaccines.

1. What is the Biological E pricing commitment for fully self-financing countries?

For the Biological E pentavalent (DTwP-HepB-Hib) vaccine in the 10-dose vial presentation, the commitment applies as follows:

Situation	Does the commitment apply?	Timeframe of commitment	Comments or specific points to note
Countries that have introduced the <i>Biological E pentavalent vaccine in the 10 dose vial presentation</i> with Gavi support and are transitioning to fully self-financing	Yes	5 years from 1 January 2015	The commitment would then be valid for purchase orders placed through the end of the calendar year 5 or 2019 whichever is earlier.
Countries that introduce the <i>Biological E pentavalent vaccine in the 10 dose vial presentation</i> after the end of Gavi support and are already fully self-financing	n/a	n/a	n/a
Countries that have introduced using a different manufacturer's product and wish to switch after transitioning to fully self-financing	Yes	5 years from 1 January 2015	The commitment would then be valid for purchase orders placed through the end of the calendar year 5 or 2019 whichever is earlier.

- The commitment applies to any of the countries transitioning to fully self-financing out of all 73 Gavi countries found at: <http://www.gavi.org/country/>, for purchase through UNICEF for use in publically-sponsored vaccination programmes in the country.
- The commitment does not apply for non-governmental purchasers within the 73 Gavi countries.

2. For which specific vaccines and product presentations does the commitment apply?

- Only Biological E pentavalent vaccine in the 10 dose vial procured by UNICEF Supply Division (SD) is included.
- Different presentations of the same vaccine are not included. New presentations of the same vaccines or new vaccines will be evaluated for inclusion in the commitment as they become available.

3. Over what timeframe does the commitment apply?

- The commitment is valid for a period of 5 years from 1st January 2015, and will apply to any fully self-financing country, irrespective of the year that they transition to fully self-financing. The commitment is then valid for purchase orders placed through the end of the calendar year 5 or 2019, whichever is earlier.

4. What do you mean by the “Gavi price”?

- The price offered in a year after a country has transitioned to fully self-financing will be less than the highest price at which a 10-dose pentavalent vaccine was procured by UNICEF for an immunisation programme during the final year that a country receives support from Gavi (the “commitment price”). A current list of prices can be found [here](#).
- The actual price will be determined by Biological E and could be lower than the “commitment price”, but it will never exceed the “commitment price”.
- The price per dose does not include shipping or insurance.
- There are no minimum or maximum volumes, subject to availability of the vaccine by the manufacturer. The volume purchased in the last year of the commitment must not exceed 120% of the largest volume order previously placed

5. Through what procurement mechanism(s) can countries purchase the vaccine?

- Countries must procure through UNICEF SD, with the standard terms and conditions of purchase through UNICEF SD applying.

6. Are there any other terms and conditions that apply?

- The commitment is subject to ongoing availability and prequalification of the vaccines by the manufacturer.
- The commitment is valid only under the Gavi Eligibility and Transition and the Gavi Co-financing policies in effect as of January 2016.
- For full terms and conditions please contact Biological E at divya.bijlwan@biologicale.co.in

This FAQ sheet was prepared by Biological E.