

# GAVI, THE VACCINE ALLIANCE 2014 ANNUAL FINANCIAL REPORT

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# DISCUSSION AND ANALYSIS

#### STRUCTURE AND GOVERNANCE

#### **STRUCTURE**

Gavi, the Vaccine Alliance (the "Alliance") is a global health partnership representing stakeholders in immunisation from both private and public sectors: developing world and donor governments, private sector philanthropists such as the Bill & Melinda Gates Foundation (the "Gates Foundation"), the financial community, developed and developing country vaccine manufacturers, research and technical institutes, civil society organisations and multilateral organisations such as the World Health Organization (the "WHO"), the United Nations Children's Fund ("UNICEF") and the International Bank for Reconstruction and Development (the "World Bank").

Working together, the Alliance members achieve objectives that no single agency or group could achieve. These objectives include accelerating access to new and underused vaccines, strengthening health and immunisation systems in countries and shaping the global vaccine market to the benefit of developing countries. This prevents millions of deaths worldwide.

In 2006, the Alliance incorporated the following two private companies in the United Kingdom. These companies were set up to rapidly accelerate the availability, and enhance the predictability of funds for the Gavi Group's immunisation programmes:

- The International Finance Facility for Immunisation ("IFFIm"), incorporated in June 2006. IFFIm uses long-term pledges from sovereign government donors as collateral to sell Vaccine Bonds in the global capital markets, making large amounts of funds immediately available for the Alliance's programmes.
- The GAVI Fund Affiliate ("GFA"), incorporated in May 2006. GFA entered into pledge agreements with sovereign government donors and then assigned to IFFIm the right to receive cash payments under those agreements. Also, all cash payments from IFFIm to the GAVI Alliance ("Gavi") were channelled through GFA.

In order to reduce costs and streamline operations, IFFIm worked with the GFA board to remove GFA from the IFFIm structure by execution of a novation agreement effective 8 February 2013. Subsequently, on 31 October 2013, the GFA board recommended that GFA be placed into member's voluntary liquidation. On 31 October 2013, Gavi, as sole member of GFA, resolved that GFA be wound up voluntarily and appointed liquidators for the purpose of such winding up. GFA's liquidation was concluded at a final member's meeting in December 2013. Activities previously performed by GFA have been transitioned to Gavi and IFFIm. Going forward, any new IFFIm-related pledges will be made to Gavi and then assigned to IFFIm.

In November 2014, the IFFIm Sukuk Company Limited ("IFFImSC"), a Cayman Islands company with limited liability, was established for the sole purpose of issuing sukuk certificates in support of IFFIm's operations. IFFIm's inaugural sukuk issuance is discussed further in the *Recent Events* section on page 17 of this report.

The Alliance's use of IFFIm as an innovative finance mechanism is discussed further in the *Innovative Finance Mechanisms* section on page 11 of this report.

In December 2011, the governing board of the GAVI Campaign (the "Campaign") agreed to restructure the Campaign, with Gavi becoming the sole member of the Campaign. The restructuring of the Campaign resulted in closer integration of the Campaign's operations with those of Gavi. The Campaign is a separate tax exempt organisation that helps facilitate the Alliance's private sector outreach, fundraising and advocacy efforts.

The Alliance prepared consolidated financial statements for Gavi, IFFIm, GFA and the Campaign (jointly referred to as the "Gavi Group"). These Gavi Group financial statements commence on page 20 of this Annual Financial Report. As described above, GFA was wound up during 2013 and, therefore, the 2013 consolidated financial statements include GFA's activities up to the date of its liquidation. In addition to the Gavi Group consolidated financial statements, the Alliance prepared consolidated financial statements for IFFIm, which include the financial information of IFFImSC, and standalone company financial statements for the Campaign. These financial statements commence on pages 43 and 69, respectively. No standalone financial statements were prepared for GFA.

The following table summarises the assets and liabilities of Gavi, IFFIm and the Campaign, on standalone and consolidated bases, as of 31 December 2014.

Year End Balances, in Millions of US\$	Gavi	IFFIm	Campaign	Eliminations	Consolidated
<u>Assets</u>					
Cash and investments	2,488	1,015	36	-	3,539
Contributions receivable	2,218	3,153	-	(507)	4,864
Net derivatives and other assets	60	-	-	-	60
Total assets	4,766	4,168	36	(507)	8,463
<u>Liabilities</u>					
Programme grants and procurement accounts					
payable	1,721	507	-	(507)	1,721
Long-term debt	-	1,893	-	-	1,893
Net derivatives and other liabilities	178	1,087	-	-	1,265
Total liabilities	1,899	3,487	-	(507)	4,879
Total net assets	2,867	681	36	-	3,584
Total liabilities and net assets	4,766	4,168	36	(507)	8,463

The following table summarises the income and expenses of Gavi, IFFIm and the Campaign, on standalone and consolidated bases, for the year ended 31 December 2014.

Year End Balances, in Millions of US\$	Gavi	IFFIm	Campaign	Eliminations	Consolidated
Revenue					
Contributions from donors	1,129	1	11	(11)	1,130
Investment and other income	39	3	-	-	42
Other revenue	2	-	-	-	2
Total revenue	1,170	4	11	(11)	1,174
Expenses					
Programme	1,475	-	9	(7)	1,477
Financing costs	-	5	-	-	5
Fair value (gains) losses	30	(114)	-	-	(84)
Administrative, fundraising and other	40	5	1	(4)	42
Total expenses	1,545	(104)	10	(11)	1,440
Increase (decrease) in net assets	(375)	108	1	-	(266)

#### **GOVERNANCE**

The Alliance's Board of Directors (the "Board") establishes the Alliance's policies, oversees the operations of the Alliance and monitors programme implementation. The Board brings together experts from both the public and private sectors. Representative Board members from multilateral development agencies, donors, developing country governments, civil society, the pharmaceutical industry, and research and technical health communities help to shape the Alliance's strategic vision and policies. Independent Board members, including those with experience in the private sector, bring an innovative perspective to Board discussions and decisions, and assist the Board in fulfilling its role as the Alliance's fiduciary.

The Board is supported by a secretariat with offices in Geneva, Switzerland and Washington, DC (the "Secretariat"). The Secretariat is responsible and accountable for the day-to-day operations of the Alliance, including mobilising resources to fund programmes, coordinating programme approvals and disbursements, developing policy and implementing strategic initiatives, monitoring and evaluation, legal and financial management, and administration for the Board and its Committees.

In November 2009, the Alliance established an independent internal audit function to evaluate and strengthen risk management, internal control and governance processes in the organisation. The work of the internal audit function extends not only to the Secretariat but also to the programmes and activities of the Alliance's grant recipients and partners. The Alliance's internal audit function is led by a managing director who reports directly to both the Chief Executive Officer and the Board.

The IFFIm board, working with the World Bank, oversees bond issuances and develops funding, liquidity and other strategies to safeguard and maximise the value of IFFIm bond proceeds. The IFFIm board is comprised of experts in finance, global health and investments.

#### MISSION AND STRATEGIC GOALS

The Alliance's mission is to save children's lives and protect people's health by increasing access to immunisation in poor countries. Pursuant to this mission, in June 2010, the Board approved a strategy for 2011 to 2015; and, in June 2014, the Board approved a strategy for 2016 to 2020. These strategies define the Alliance's mission, operating principles, strategic goals, objectives and progress indicators. The Alliance will transition from its 2011-2015 strategy to its 2016-2020 strategy during 2015.

The Gavi Business Plan for 2011 to 2015 and the Gavi Engagement Framework for 2016 to 2020 describe the actions to be undertaken to achieve the 2011-2015 strategy and 2016-2020 strategy, respectively. They also lay out the context and challenges for the coming years.

The Alliance's mission is supported by four strategic goals:

• <u>Strategic Goal 1 – the Vaccine Goal: Accelerate the uptake and coverage of vaccines</u>: Accelerating the uptake of new and underused vaccines is the Alliance's core business and represents the majority of its expenditure. The Vaccines Goal is achieved through three strategic objectives: (1) increasing coverage and equity of immunisation, (2) supporting countries in introducing and scaling up new vaccines, and (3) responding flexibly to the special needs of children in fragile countries.

The first ten years of the Alliance's work focused mainly on catalysing adoption of vaccines against yellow fever, hepatitis B and Haemophilus influenzae type b. In the next five years, the Alliance maintained momentum on these antigens but also targeted new vaccines, which held potential to achieve progress on the Millennium Development Goals ("MDG"), in particular MDG 4: Reduce Child Mortality. The Alliance aims to continue to accelerate the introduction of routine meningitis, pneumococcal and rotavirus vaccines and support campaigns against yellow fever and meningitis.

In 2016 to 2020, under the 2016-2020 strategy, the Alliance will continue to support developing countries to introduce and increase access to vaccines so that they are able to protect every child with a full package of WHO-recommended life-saving vaccines. This will include introducing new vaccines into the routine schedules of national immunisation programmes and working to protect every child, including those who are hardest to reach, such as children in poor urban areas and remote rural locations. The Alliance will also support global stockpiles and immunisation campaigns, so the world's lowest income countries can be assured of ready access to quality vaccines to protect against disease outbreaks. The Alliance will work to ensure that wealth, geography and gender are not obstacles to immunisation and that children, even in the most fragile settings, benefit from the protection that a complete schedule of vaccines provides.

• <u>Strategic Goal 2 – the Systems Goal: Increase effectiveness and efficiency of immunization delivery as an integrated part of strengthened health systems</u>: While countries are responsible for their health systems, the Alliance's role is to help ensure that their health systems are effective in delivering vaccines. The Systems Goal is achieved through three strategic objectives: (1) contributing to improving integrated and comprehensive immunisation programmes, including fixed, outreach and supplementary components, (2) supporting improvements in supply chains, health information systems, demand generation and gender sensitive approaches, and (3) strengthening the engagement of civil society, the private sector and other partners in immunisation.

Without the people and equipment to deliver vaccines, no immunisation programme will be sustainable over the long term. The Alliance has boosted the capacity of health and immunisation services through health system strengthening support, funding to support civil society involvement in immunisation planning and delivery, and immunisation services support, which has used reward payments to encourage developing countries to increase the number of children immunised with three doses of the diphtheria, tetanus and pertussis vaccine.

Under the 2016-2020 strategy, effective and efficient immunisation delivery systems, drawing on modern technologies and approaches, will be critical to ensure that the Alliance sustainably reaches more children, and in more places. Recognising the importance of integration, the Alliance will support developing countries to build comprehensive immunisation programmes and to do this in a way that strengthens their broader health systems. While the Alliance will develop and propose solutions in critical areas of immunisation delivery such as vaccine supply chains and data quality, the support that is delivered will be driven by national and local situations and priorities.

• <u>Strategic Goal 3 – the Sustainability Goal: Improve sustainability of national immunisation programmes</u>: One of the cornerstones of the Alliance's development model is that support is time-limited and catalytic, and that Alliance support for countries diminishes and ultimately ends as their economies grow. The Sustainability Goal recognises that widening the Alliance's donor base to secure long-term, predictable funding is critical to meeting increased demand for new vaccines. The Sustainability Goal is achieved through three strategic objectives: (1) enhancing national and sub-

national political commitments to immunisation, (2) ensuring appropriate allocation and management of national human and financial resources to immunisation through legislative and budgetary means, and (3) preparing for sustained performance in immunisation after graduation.

Under the 2016-2020 strategy, the Alliance will work with developing countries to ensure that they successfully transition, or "graduate", from Alliance financial support and can sustain and continue to improve the performance of their immunisation programmes. In doing so, the Alliance will focus on sustainability from the outset of each country grant to support and sustain gains in immunisation. The Alliance's approach to sustainability will be mindful of the simultaneous transitions that countries undergo from other development funding instruments.

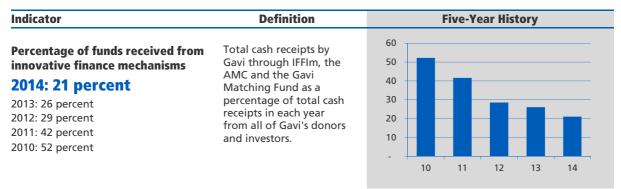
• Strategic Goal 4 – the Market Shaping Goal: Shape markets for vaccines and other immunization products: The Alliance's success depends upon the vaccine markets providing appropriate and affordable vaccines. With plans to introduce a larger portfolio of vaccines in the world's poorest countries, it is imperative that the Alliance continues to innovate and shape a larger number of markets. The Market Shaping Goal is achieved through four strategic objectives: (1) ensuring adequate and secure supply of quality vaccines, (2) reducing prices of vaccines and other immunisation products to an appropriate and sustainable level, (3) continuing to build a healthy vaccine market, including by working to increase the number of suppliers, and (4) incentivising the development of suitable and quality vaccines and other immunisation products.

The Alliance has already dramatically improved markets to ensure that lower income countries can access vaccines at affordable prices. Under the 2016-2020 strategy, the Alliance will continue to play an active role in promoting innovation, affordability and supply continuity in the global market for vaccines and immunisation-related products. The Alliance aims to address the needs of lower income countries for appropriate products at affordable prices. The Alliance will also work to ensure that governments have access to appropriate vaccine prices after Alliance support ends.

#### KEY FINANCIAL PERFORMANCE INDICATORS

#### **Indicator Definition Five-Year History** 2.000 Cash proceeds from donors and Cash receipts from Gavi's direct donors plus cash investors 1.500 receipts by Gavi through 2014: US\$ 1.4 billion IFFIm. Direct cash receipts include cash received 1,000 2013: US\$ 1.7 billion pursuant to the AMC 2012: US\$ 1.2 billion innovative finance 500 2011: US\$ 1.2 billion mechanism. 2010: US\$ 696 million 10 11

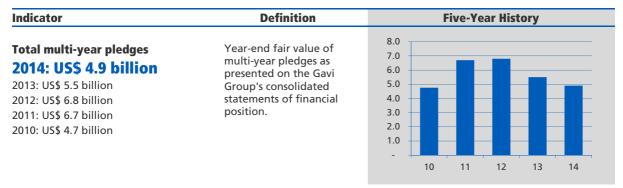
Continued support from donors and investors is fundamental to the achievement of all of the Alliance's strategic goals. Cash receipts from these donors and investors indicate that the Alliance has received a strong and consistent level of support. Cash receipts have increased steadily from 2010 to 2013. In 2014 cash receipts decreased from US\$1.7 billion in 2013 to US\$1.4 billion in 2014. This was primarily due to the deferral of IFFIm drawdowns from 2014 to later years. The Secretariat forecasts continued strong support from its donors and investors in the future.



As described in the *Innovative Finance Mechanisms* section on page 11 of this report, the Alliance's innovative finance mechanisms are an integral part of its strategy for achieving all four of its strategic goals. Over the past five years, innovative finance mechanisms have generated 31% of the Alliance's cash

receipts. This reflects the Alliance's strong commitment to developing and maintaining mechanisms that tap new sources of capital and bring specific characteristics that advance the Alliance and its mission.

The percentage of funds received from innovative finance mechanisms decreased from a high of 52% in 2010 to 21% in 2014. This decrease, as forecasted, was primarily due to a significant increase in cash received from direct donors after the Alliance's first pledging conference in 2011. These direct cash receipts increased from US\$ 333 million in 2010 to US\$ 1,181 million in 2014.



In order to achieve its Sustainability Goal, the Alliance requires sufficient long-term multi-year pledges to provide implementing countries with a predictable and stable funding environment.

The Alliance's multi-year pledges increased significantly in 2011 due to direct donor commitments made during the Alliance's first pledging conference in June 2011. These donor commitments were made to help fund the Alliance's programmatic activities until 2015. Therefore, during 2014, the total value of multi-year commitments decreased by US\$ 0.6 billion as the direct donors paid down their pledges. As the donors continued to make payments, the Alliance's total multi-year pledges continued to decrease, until new multi-year commitments were made by donors during the Alliance's second pledging conference in 2015.

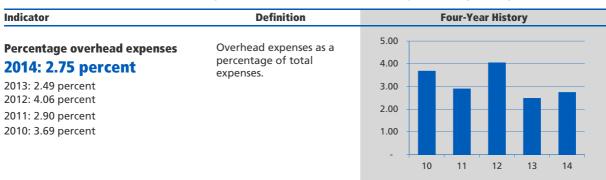
Indicator	Definition	Five-Year History
New and underused vaccines programme disbursements  2014: US\$ 1.1 billion  2013: US\$ 1.2 billion  2012: US\$ 884 million  2011: US\$ 628 million  2010: US\$ 506 million	Cash disbursed for vaccine procurement and to implementing countries for the purpose of accelerating the introduction and uptake of new and underused vaccines.	1,400 1,200 1,000 800 600 400 200 0 10 11 12 13 14

Under its Vaccines Goal, the Alliance aims to accelerate the uptake and use of underused and new vaccines ("NVS"). The level of NVS programme disbursements is directly correlated with the rate of uptake of these vaccines and, therefore, provides an indication of the Alliance's progress toward achieving its goal. NVS programme disbursements have increased by 117% from 2010 to 2014, reflecting significant progress in the last five years.

#### Indicator **Definition Five-Year History** 120 Cash disbursements **Health systems strengthening** 160 made to implementing 140 programme disbursements countries for the purpose 120 2014: US\$ 153 million of strengthening their 100 health systems. Includes 2013: US\$ 154 million 80 disbursements to civil 60 2012: US\$ 68 million society organisations and 40 2011: US\$ 53 million cash disbursements for 20 2010: US\$ 78 million immunisation services support. 10 11 12 13

Under its Systems Goal, the Alliance aims to help strengthen the capacity of implementing countries' integrated health systems. From 2010 to 2014, the Alliance disbursed US\$ 506 million to implementing countries to help bolster their health systems.

In addition to the health systems strengthening programme disbursements above, the Alliance's cash-based programme disbursements include cash disbursements for vaccine introduction grants and operational support of investment cases. In November 2010, the Board agreed that Gavi's projected three-year rolling average share of expenditure on cash-based programmes within Gavi's overall programme disbursements should be within the range of 15% to 25% of the total. In 2014, the Alliance's cash-based programme disbursements were 20% of total programme disbursements on a three-year rolling average basis.



In order to maximise the amount of funds available for programmatic activities, the Alliance's administrative overhead must be kept as low as possible. The Alliance's percentage overhead expenses have been below 5% since 2010, and increased slightly from 2.49% in 2013 to 2.75% in 2014. This increase in the Alliance's percentage overhead expenses was driven primarily by the 4% decrease in programme expenses from 2013 to 2014, which is discussed further in the *Overview of Income and Expenses* section on page 15 of this report.

For the purposes of calculating the Alliance's percentage overhead expenses amounts above, overhead expenses are the aggregate of the Alliance's fundraising, management and general expenses. Overhead expenses exclude indirect programme expenses such as those expenses related to programme implementation and performance monitoring.

The components of the Alliance's percentage overhead expenses were:

Indicator	2014	2013
Management and general expenses percentage	1.16%	1.13%
Fundraising expenses percentage	1.59%	1.36%
Total overhead expenses percentage	2.75%	2.49%

The Alliance's fundraising, management and general expenses were as follows:

In Millions of US\$	2014	2013
Management and general expenses	18	18
Fundraising expenses	24	21
Total overhead expenses	42	39

Certain departments within the Secretariat conduct activities that have programmatic and fundraising, as well as management and general components. The cost of conducting these activities ("Joint Costs") were allocated as follows:

In Millions of US\$	2014	2013
Joint Costs allocated to programmes	14	14
Joint Costs allocated to fundraising	7	6
Joint Costs allocated to management and general	5	5
Total Joint Costs	26	25

For the purposes of calculating the Alliance's percentage overhead expenses amounts above, total expenses are the aggregate of the Alliance's direct and indirect programme expenses, and overhead costs. Total expenses exclude financing costs and all fair value gains and losses. Total expenses were determined as follows:

In Millions of US\$	2014	2013
Direct country programme expenses	1,317	1,406
Secretariat programme implementation expenses	50	43
Partners' programme implementation expenses	110	82
Total programme expenses	1,477	1,531
Total overhead expenses	42	39
Total non-programme expenses	42	39
Total expenses, excluding financing expenses and fair value gains and losses	1,519	1,570

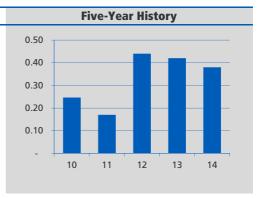
# Percentage net finance costs 2014: 0.38 percent

2013: 0.42 percent 2012: 0.44 percent 2011: 0.17 percent 2010: 0.25 percent

**Indicator** 

IFFIm's net interest expense as a percentage of its average long-term debt balance for the year. Net interest expense is after the effect of hedging transactions. Average long-term debt for the year is the average of the nominal monthly balances

**Definition** 



The Alliance's net interest expense amounts and average long-term debt balances were as follows:

In Millions of US\$, except Percentages	2014	2013	2012	2011	2010
Net interest expense on long-term debt after impact of swaps	7	9	9	6	7
Average nominal value of long-term debt for the year	1,822	2,148	2,064	3,465	2,839
Percentage net financing costs	0.38%	0.42%	0.44%	0.17%	0.25%

The Alliance incurs financing costs on Vaccine Bonds issued by IFFIm. In order to minimise these financing costs, IFFIm has done the following:

- Put in place a liquidity policy that allows it to maintain a high credit rating. As a result of this high credit rating, IFFIm's long-term debt rates to date have historically been better than if IFFIm's donors had raised their share of IFFIm's funding individually in their own markets. See the Cash Reserve and Liquidity Policies section on page 16 for further details.
- Entered into currency and interest rate swaps to hedge against IFFIm's exposure to currency and interest rate fluctuations impacting its Vaccine Bonds.

The Alliance's low percentage net financing costs over the last four years indicates that IFFIm's liquidity and hedging policies have been appropriately designed and effectively executed.

#### INNOVATIVE FINANCE MECHANISMS

#### BENEFITS OF INNOVATIVE FINANCE MECHANISMS

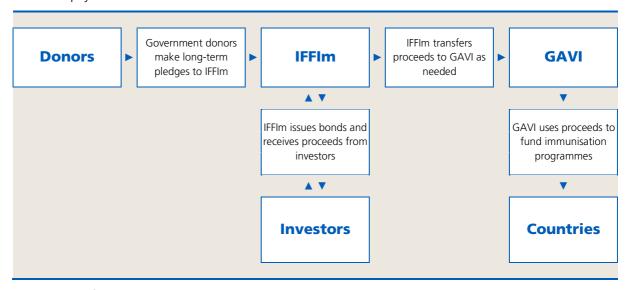
Innovative finance mechanisms help the Alliance to:

- <u>Diversify its funding portfolio</u>: Innovative finance mechanisms attract capital from a variety of public and private sources. They aim to attract funds that are committed for longer periods of time.
- Adapt to the needs of implementing countries, donors and investors: Innovative finance mechanisms
  help match the capacity and preferences of donors and investors with the needs of implementing
  countries to rapidly scale up vaccine coverage, lower disease prevalence and accelerate introduction of
  new and underused vaccines.
- <u>Provide predictable and flexible resources</u>: Funding predictability has enabled countries to implement multi-year programmes that fundamentally improve the quality of and access to health care services. Flexible resources allow the Alliance to access alternate funding resources as funding constraints emerge, avoiding programme disruption.
- Respond to the United Nations Millennium Development Goals: The Alliance and immunisation are
  critical to achieving the United Nations Millennium Development Goal for child health: a two-thirds
  reduction in the number of deaths of children under five by 2015. Additional resources provided from
  innovative finance mechanisms help the Alliance accelerate funding for the introduction of vaccines
  and strengthen health systems.
- <u>Shape markets</u>: The Alliance's use of innovative finance helps meet country demand, grow markets, attract manufacturers and reduce prices. This makes donor resources go further and increases the ability of countries to fund vaccines in the long-term.

#### THE INTERNATIONAL FINANCE FACILITY FOR IMMUNISATION

IFFIm is an innovative finance mechanism that provides long-term, predictable and flexible funding to Gavi. IFFIm historically has converted long-term government commitments into immediately available cash resources by issuing bonds in the capital markets. IFFIm was created in 2006 to accelerate the availability and predictability of funds for the Alliance's immunisation programmes. Between 2006 and 2014, IFFIm accounted for approximately one third of Gavi's funding. IFFIm is a core component of Gavi's long-term funding strategy.

IFFIm is backed by the Governments of the United Kingdom, France, Italy, Norway, Australia, Spain, the Netherlands, Sweden and South Africa, which together have pledged to contribute approximately US\$ 6.3 billion to IFFIm over 23 years¹. These long-term government pledges are used as collateral to raise funds on the global capital markets by issuing Vaccine Bonds. Cash receipts from the donor governments are then used to repay IFFIm bonds.



The ability of IFFIm to convert long-term commitments into immediate cash provides Gavi with the flexibility to use funds when they are needed most. This means that Gavi can choose either to frontload IFFIm resources or to have smaller and more consistent drawdowns over a longer-term, depending on the Alliance's funding needs. Having these immediately available resources ensures a near-term positive impact on public health that strengthens and protects future generations.

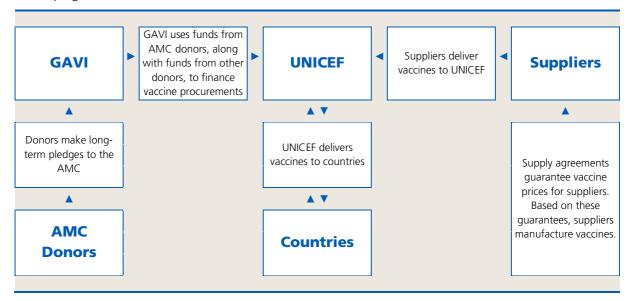
Vaccine Bonds also provide investors with a socially responsible investment opportunity, and raise awareness about the Alliance and its mission. Vaccine Bonds have proved popular with both institutional and individual investors, raising US\$ 5 billion since IFFIm's inception in 2006 to 31 December 2014.

<sup>&</sup>lt;sup>1</sup> Further information on donor pledges to IFFIm is on page 81 of this report.

#### THE ADVANCE MARKET COMMITMENT FOR PNEUMOCOCCAL VACCINE

The Advance Market Commitment for Pneumococcal Vaccine (the "AMC") aims to encourage the development and production of affordable vaccines tailored to the needs of developing countries. Following the announcement of the governments of Italy, the United Kingdom, Canada, the Russian Federation, Norway and the Gates Foundation, who collectively pledged a total of US\$ 1.5 billion to fund the programme, the AMC was designed to stimulate the late stage development and manufacture of affordable pneumococcal vaccines for the poorest countries.

Under the AMC arrangement, donors commit funds to guarantee the price of vaccines once they have been developed. These financial commitments provide vaccine manufacturers with an incentive to invest in late stage vaccine development, and expand manufacturing capacity. In exchange, the vaccine manufacturers sign legally-binding commitments to provide the vaccines at a pre-agreed long-term price to developing countries.



The overarching goal of the AMC is to reduce morbidity and mortality from pneumococcal diseases, preventing an estimated 7 million childhood deaths by 2030. Specifically, the objectives of the pneumococcal AMC are:

- To accelerate the development of pneumococcal vaccines to meet developing country needs.
- To bring forward the availability of effective pneumococcal vaccines for developing countries by guaranteeing the initial purchase price, for a limited quantity of the new vaccines, that represents value for money and incentivises manufacturers to invest in scaling-up production capacity to meet developing country vaccine demand.
- To accelerate vaccine uptake by ensuring predictable vaccine pricing for countries and manufacturers, for example through binding commitments by participating companies to supply vaccines at low, long-term and sustainable prices after the AMC's funding is depleted.
- To test the effectiveness of the AMC mechanism as an incentive for supplying much needed vaccines and to learn lessons for developing possible similar initiatives in the future.

#### THE GAVI MATCHING FUND

The Gavi Matching Fund is a private sector fundraising initiative designed to raise US\$ 260 million for immunisation by the end of 2015.

Under this initiative, the United Kingdom Department for International Development ("DFID") and the Gates Foundation pledged approximately US\$ 130 million combined, comprised of £ 50 million and US\$ 50 million, respectively, to match contributions from corporations, foundations and other organisations, as well as from their customers, members, employees and business partners.

The Gavi Matching Fund will allow the Alliance to deliver more life-saving vaccines to the lowest income countries. Healthy children lead to healthy communities and healthy societies. The Gavi Matching Fund also attracts advocates for the cause of immunisation and those who provide core business skills to help address technological and logistical challenges to immunisation.

The Gavi Matching Fund process comprises three key steps:

- (1) A private sector partner makes a financial pledge to the Alliance.
- (2) The Alliance works with the partner to find ways to engage customers, employees, business partners or others to contribute through the Gavi Matching Fund.
- (3) Until 2015, every donation to the Alliance through the Gavi Matching Fund by the private sector partner, its customers, employees and business partners is matched either by DFID, in the case of United Kingdom based entities, or by the Gates Foundation. 100% of the funds go to the Alliance for immunisation programmes in developing countries.

Since its inception in 2011 to 31 December 2014, the Gavi Matching Fund has raised a total of US\$ 212 million. This amount is the total of pledges from the private sector partners and matching pledges from DFID and the Gates Foundation.

#### FINANCIAL OVERVIEW

#### **OVERVIEW OF ASSETS AND LIABILITIES**

The following table summarises Gavi Group's consolidated assets and liabilities as of 31 December 2014, 2013 and 2012:

In Millions of US\$, except Percentages	2014	2013	2012	Change, 2013 to 2014	Change, 2012 to 2013
<u>Assets</u>					
Cash and investments	3,538	3,522	2,876	0%	22%
Contributions receivable	4,865	5,479	6,750	(11)%	(19)%
Net derivatives and other assets	60	32	23	88%	39%
Total assets	8,463	9,033	9,649	(6)%	(6)%
<u>Liabilities</u>					
Programme grants and procurement accounts payable	1,721	1,686	1,691	2%	(0)%
Long-term debt	1,893	2,168	1,959	(13)%	11%
Net derivatives and other liabilities	1,265	1,329	1,145	(5)%	16%
Total liabilities	4,879	5,183	4,795	(6)%	8%
Total net assets	3,584	3,850	4,854	(7)%	(21)%
Total liabilities and net assets	8,463	9,033	9,649	(6)%	(6)%

The Gavi Group's financial position remained strong and stable during 2014. Its total assets decreased by 6% during 2014, which was primarily due to a decrease of US\$ 614 million in contributions receivable. The decrease in contributions receivable was, as planned, primarily due to the pay down of multi-year pledges made by donors during the Gavi Group's first pledging conference. The Secretariat expects contributions receivable to increase significantly in 2015 due to new contributions made at the Alliance's second pledging conference in January 2015. See the *Recent Events* section below for details of the pledging conference.

The Gavi Group's total liabilities decreased by 6% during 2014, primarily due to decreases in IFFIm's long-term debt and net derivative liability. Each of these is discussed below:

- <u>Decrease in long-term debt</u>: During 2014, bond redemptions exceeded proceeds from new bond issuances. The decrease in long-term debt, which resulted from the redemption of six bonds totalling US\$ 717 million, was partially offset by the issuance of new long-term debt totalling US\$ 500 million.
- Increase in net derivative liability: The Gavi Group's net derivative liability balance is primarily comprised of IFFIm's net liability position on its interest rate and currency swap contracts. This liability on swap contracts decreased from US\$ 1,139 million, as of 31 December 2013, to US\$1,116 million, as of 31 December 2014, primarily due to interest rate and foreign currency rate fluctuations during 2014. All else being equal, IFFIm's derivative liability shall reverse over time as the swap positions related to those payments are unwound in the normal course of business. These swap positions will be unwound as payments are received from IFFIm donors and bonds are redeemed. See the Hedging Market Risks section on page 17 of this report for further information on IFFIm's currency and interest swap arrangements.

#### OVERVIEW OF INCOME AND EXPENSES

The following table summarises Gavi Group's consolidated income and expenses for the years ended 31 December 2014, 2013 and 2012:

In Millions of US\$, except Percentages	2014	2013	2012	Change, 2013 to 2014	Change, 2012 to 2013
P					
Revenue					
Contributions from government and private donors	1,130	456	847	148%	(46)%
Investment and other income	42	29	60	45%	(52)%
Other revenue	2	1	3	100%	(67)%
Total revenue <sup>1</sup>	1,174	486	910	142%	(47)%
<u>Expenses</u>					
Programme	1,477	1,531	966	(4)%	58%
Net interest expense on long-term debt after impact of					
swaps	7	9	9	(22)%	-%
Other fair value (gains) losses	(86)	(89)	(167)	(3)%	(47)%
Administrative, fundraising and other	42	39	41	8%	(6)%
Total expenses <sup>2</sup>	1,440	1,490	849	(3)%	76%
Increase (decrease) in net assets	(266)	(1,004)	61	(73)%	(1,745)%

<sup>&</sup>lt;sup>1</sup> This total does not include the release of net assets amounts, which are included in the total revenue reported in the Consolidated Statements of Activities on page 22 of the Consolidated Financial Statements.

The Gavi Group's recorded contribution revenue is the aggregate of new multi-year pledges and annual contributions. The Gavi Group's revenue for 2012, 2013 and 2014 was driven primarily by the following:

- <u>2012 Contribution Revenue</u>: Contribution revenue of US\$ 847 million was recorded in 2012. Recorded revenue included a multi-year pledge from the Kingdom of Norway with initial fair value of US\$ 571 million and a US\$ 130 million annual contribution from the United States Agency for International Development ("USAID").
- <u>2013 Contribution Revenue</u>: Contribution revenue of US\$ 456 million was recorded in 2013. Annual contributions for the year included US\$ 138 million and US\$ 71 million from USAID and the Kingdom of Sweden, respectively. See *Schedule 5: Annual Contributions from Donors* on page 84 for a complete list of annual contributions received by the Gavi Group during 2013.
- 2014 Contribution Revenue: Contribution revenue of US\$ 1,130 million was recorded in 2014. Recorded revenue included annual contributions of US\$ 191 million, US\$ 326 million, US\$ 175 million and US\$ 114 million from the Kingdom of Norway, the United Kingdom, USAID and the Bill & Melinda Gates Foundation. See Schedule 5: Annual Contributions from Donors on page 84 for a complete list of annual contributions received by the Gavi Group during 2014.

The Gavi Group's investment and other income increased by 45% in 2014, primarily due to increased returns on Gavi's investment portfolio.

The Gavi Group's programme expenses decreased by 4% in 2014. Supply constraints and delayed country readiness during 2012 for certain vaccines and, therefore, implementations of certain programmes were postponed from 2012 to 2013. This increased 2013 programme expenses and drove the slight decrease in this expense from 2013 to 2014.

The Gavi Group's total expenses include payroll and professional fees, which increased from US\$ 62 million in 2013 to US\$ 71 million in 2014. This increase was primarily due to increased staff and consultants' time required to support certain Board endorsed initiatives.

Other fair value (gains) losses include net fair value (losses) gains on contributions receivable and foreign currency transaction adjustments on contributions receivable, which are reported as changes in temporarily restricted net assets in the Consolidated Statements of Activities on page 22 of the Consolidated Financial Statements.

#### **OVERVIEW OF CASH FLOWS**

The following table summarises Gavi Group's consolidated cash flows for the years ended 31 December 2014, 2013 and 2012:

In Millions of US\$, except Percentages	2014	2013	2012	Change, 2013 to 2014	Change, 2012 to 2013
				-	
Net cash from operating activities <sup>1</sup>	221	173	328	28%	(47)%
Net cash from (used in) investing activities	(55)	(675)	204	(92)%	(431)%
Net cash from (used in) financing activities	(217)	478	(624)	(145)%	(177)%
Net change in cash	(51)	(24)	(92)	113%	(74)%
Cash as of the beginning of the year	329	353	445	(7)%	(21)%
Cash as of the end of the year	278	329	353	(16)%	(7)%

<sup>&</sup>lt;sup>1</sup> This total includes the effect of exchange rate changes on cash.

Net cash from operating activities is driven mainly by cash receipts from donors and cash payments to implementing countries, procurement agents, partners and vendors for programmatic and administrative purposes.

Net cash from (used in) financing activities reflects the cash inflows from Vaccine Bond issuances and cash outflows from Vaccine Bond redemptions. Net cash from (used in) investing activities mainly relates to the investment of these bond proceeds before they are used to fund Gavi programmes or redeem bonds.

The Gavi Group's cash receipts from donors and investors were as follows:

In Millions of US\$, except Percentages	2014	2013	2012	Change, 2013 to 2014	Change, 2012 to 2013
Sovereign governments and the European Community	921	995	615	(7)%	62%
Gates Foundation and other private donors	260	313	293	(17)%	7%
IFFIm and other innovative finance mechanisms	238	414	324	(43)%	28%
Total cash receipts from donors and investors	1,419	1,722	1,232	(18)%	40%

#### CASH RESERVE AND LIQUIDITY POLICIES

Gavi and IFFIm have put in place certain policies in order to ensure that they maintain sufficient liquidity to meet their obligations to implementing countries, IFFIm investors and all other creditors. These policies are summarised below:

- Gavi cash reserve policy: At all times, Gavi maintains a minimum cash and investment reserve equivalent
  to eight months of Gavi's expected annual expenditures.
- <u>Gavi programme funding policy</u>: As a prerequisite to Board approval or endorsement of any new programmes, Gavi sets aside an amount of Qualifying Resources sufficient to fully cover all its commitments for the period from the start of the current year through the next two calendar years. Qualified Resources are defined as the aggregate of Gavi cash and investments on hand and expected future cash inflows for the next two years. Expected future cash flows are comprised of: (1) expected cash receipts from AMC donors and other direct Gavi donors, (2) expected funding from IFFIm and the Campaign, (3) project investment income.
- IFFIm liquidity policy: IFFIm maintains an adequate level of liquidity to meet its operational requirements, provide predictability of programme funding and support its credit rating. Taking these factors into account, IFFIm maintains a minimum balance of pooled investments equivalent to its cumulative contracted debt service payments for the next twelve months. This minimum balance is recalculated and reset on a quarterly basis.

#### **HEDGING MARKET RISKS**

Gavi expenditures are primarily in United States dollars. Therefore, Gavi is exposed to foreign currency exchange rate fluctuations on contributions receivable in currencies other than the United States dollar. In November 2011, the Board approved a policy that specified parameters for currency hedging though which Gavi can manage this exposure. Under its hedging policy, Gavi mitigates its foreign currency exchange risk by entering into currency forward contracts and currency options contracts.

The majority of IFFIm's contributions receivable and long-term debt are denominated in currencies other than the United States dollar. Therefore, IFFIm is exposed to the risk of financial loss or unpredictable cash flows resulting from fluctuations in foreign exchange rates. Since almost all of the Alliance's programme expenses are incurred in United States dollars and predictability of funding is essential to the Alliance's mission, IFFIm has entered into currency swap contracts with the World Bank to mitigate the aforementioned risks. Under these contracts, IFFIm has economically swapped foreign currency receipts from its donors and payments to its investors with United States dollar receipts from, and payments to, the World Bank.

In addition to the abovementioned foreign exchange risks, IFFIm is also exposed to potential changes in the value of its contributions receivable and long-term debt resulting from fluctuation in interest rates. In order to mitigate this risk, IFFIm has entered into interest rate swap contracts with the World Bank. Under these contracts, IFFIm has economically swapped its contributions receivable into floating rate receivables from the World Bank and its long-term debt into floating rate payables to the World Bank.

#### RECENT EVENTS

#### PLEDGING CONFERENCE

At a pledging conference hosted by German Chancellor Angela Merkel in Berlin, world leaders came together to accelerate access to vaccines in the world's poorest countries. The new pledges, totalling US\$ 7.539 billion for the period 2016 to 2020, will enable countries to immunise an additional 300 million children, leading to 5 to 6 million premature deaths being averted and economic benefits of between US\$ 80 billion and US\$ 100 billion for developing countries through productivity gains and savings in treatment and transportation costs and caretaker wages.

#### ISSUANCE OF INAUGURAL SUKUK

In November 2014, IFFIm issued its inaugural sukuk, raising US\$ 500 million. This successful transaction was the largest sukuk al-Murabaha issuance in the public markets and is also the largest inaugural sukuk offering from a Supranational. The 3-year sukuk is a financial certificate that complies with Islamic law and provides institutional investors with a socially responsible investment that will help protect tens of millions of children against preventable diseases. The sukuk was coordinated by Standard Chartered Bank, working with joint lead managers Barwa Bank, CIMB, National Bank of Abu Dhabi and NCB Capital Company. The issue, maturing on 4 December 2017, has an issue price of 100% and carries a quarterly coupon of 15 basis points over 3-month USD LIBOR. The sukuk was oversubscribed and IFFIm achieved strong diversification in its investor base with 85% of the order book coming from new and primarily Islamic investors. The regional distribution of investors was 21% based in Asia, 11% in Europe and 68% in the Middle East and Africa. Banks took 74%, and central banks and other official institutions took 26%.

Under the sukuk Al-Murabaha structure, IFFImSC issued US\$ 500 million in sukuk certificates to investors in November 2014. The proceeds of these sukuk certificates were used by IFFImSC to purchase eligible commodities, which were then sold to IFFIm at a pre-specified deferred price. This deferred price included the US\$ 500 million principal cost component and a profit component. Simultaneous to its purchase of the commodities, IFFIm on-sold the commodities to a third party commodity purchaser, through a commodity agent, generating US\$ 500 million in proceeds for use in funding vaccine programmes and refinancing IFFIm's existing debt. The aforementioned transactions among IFFImSC, IFFIm, the commodity agent, and the third party commodity purchaser repeat every quarter over the term of the sukuk, with the principal cost component netting out. The netting of the principal cost effectively reduces each quarterly cash flow to a profit payment by IFFIm to IFFImSC and, subsequently, to certificate holders. The quarterly profit payments made by IFFIm are economically equivalent to the interest payments that IFFIm would have made if it had issued a 3-year bond with a quarterly coupon of 15 basis points over 3-month LIBOR. When the sukuk matures, IFFIm will pay back the US\$ 500 million deferred cost price to IFFImSC, which will then use the amount to redeem its issued sukuk certificates. There will not be a principal netting for the final payment period because IFFIm will not on-sell the commodities at that point in time.

### **FUTURE PLANS**

#### MEETING FUTURE VACCINE DEMAND

The following table summarises Gavi's estimated future cash inflows from donors and investors, and cash outflows for programmatic and administrative activities. This forecasted information was prepared by the Secretariat in June 2015 and reviewed by the Board at its meeting on 10 June 2015:

In Millions of US\$	2015	2016 to 2020
Expected cash inflows from donors and investors:		
Confirmed direct contributions to Gavi	1,392	7,157
Allowance for further contributions <sup>1</sup>	-	522
Proceeds from IFFIm bond issuances	-	1,314
Proceeds from AMC contributions	119	411
Estimated investment and other income	32	180
Total expected future cash inflows from donors and investors	1,543	9,584
Expected cash outflows for programmatic and administrative activities:		
Existing programmes	(1,500)	(4,934)
Future programmes	(232)	(2,651)
Partner programme implementation and overhead expenses	(258)	(1,293)
Allowance for strategic investments	-	(500)
Total expected cash outflows for programmatic and administrative activities	(1,990)	(9,378)

<sup>1</sup> Allowance for further expected direct contributions from existing donors, who have not confirmed their pledges for each year, based on current overall contribution levels.

After taking into account available cash and investments, and assuming that the forecasted level of funding for 2016 to 2018 will be maintained through 2020, the Secretariat forecasts that Gavi will have sufficient resources to fund all its programmatic commitments through 2020.

#### PREPARATION OF THE ANNUAL FINANCIAL REPORT

#### RESPONSIBILITY FOR FINANCIAL STATEMENTS

The Secretariat is responsible for the preparation of the Alliance's financial statements and related information that is presented in this report. The consolidated financial statements and the Campaign financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America. The IFFIm financial statements have been prepared in conformity with accounting principles generally accepted in the United Kingdom. The Alliance's financial statements include amounts based on estimates and judgments made by the Secretariat. The Company engaged KPMG to audit and opine on the Alliance's financial statements.

The Alliance designs and maintains accounting and internal control systems to provide reasonable assurance at reasonable cost that assets are safeguarded against loss from unauthorised use or disposition, and that the financial records are reliable for preparing financial statements and maintaining accountability for assets. These systems are augmented by written policies, an organisational structure providing division of responsibilities, careful selection and training of qualified personnel, and a program of internal audits.

The Board, through its Audit and Finance Committee, meets periodically with the Secretariat, internal auditor, and KPMG to ensure that each is meeting its responsibilities, and to discuss matters concerning internal controls and financial reporting. KPMG and the internal auditor each have full and free access to the Audit and Finance Committee.

#### FORWARD-LOOKING INFORMATION

Certain information contained in this *Discussion and Analysis* constitutes forward-looking information. This forward-looking information relates to the future financial conditions and results of activities of the Alliance. The information represents the Secretariat's current expectations and estimates about the business environments in which the Alliance operates and the Secretariat's beliefs and assumptions regarding these environments. This forward-looking information is subject to important risks and uncertainties which are difficult to predict and assumptions which may prove to be inaccurate. The results or events predicted in the forward-looking information contained in this *Discussion and Analysis* may differ materially from actual results or events.

# CONSOLIDATED FINANCIAL STATEMENTS

## CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

		As of 31 December	As of 31 December
In Thousands of US\$	Note	2014	2013
Assets			
Cash		278,104	328,695
Receivables, prepaid expenses and other assets		7,198	28,489
Foreign currency forward contracts receivable	3	53,181	3,336
Investments	4	1,705,878	1,605,494
Pooled investments	4	1,011,747	1,024,771
Restricted cash	6	543,235	563,357
Contributions receivable	5	4,864,227	5,478,718
Total assets		8,463,570	9,032,860
<u>Liabilities and net assets</u>			
<u>Liabilities</u>			
Accounts payable and other liabilities		176,198	166,135
Programme grants payable	7	1,141,044	1,022,834
Procurement accounts payable	6	579,629	662,505
Net payable for currency and interest rate swaps	3	1,086,467	1,138,538
Foreign currency forward contracts payable	3	3,003	24,531
Long-term debt	8	1,892,780	2,168,030
Total liabilities		4,879,121	5,182,573
Net assets			
Unrestricted		145,025	116,614
Temporarily restricted	9	3,439,424	3,733,673
Total net assets		3,584,449	3,850,287
Total liabilities and net assets		8,463,570	9,032,860

## CONSOLIDATED STATEMENTS OF ACTIVITIES

	Year Ended 31 December	Year Ended 31 December
In Thousands of US\$ Note	2014	2013
Unrestricted		
Revenue		
Contributions from government and private donors	382,823	407,786
Net investment income 10	41,855	28,912
Other revenue	2,278	1,296
Release of net assets	1,051,604	1,219,155
Total revenue	1,478,560	1,657,149
Evnoncos		
Expenses Programme	1,477,176	1,531,161
Management and general	17,630	17,695
Net financing expenses (income) 12	6,731	(183,054)
Fundraising	24,100	21,365
Net fair value (gains) losses on derivatives	(113,902)	121,554
Foreign currency transaction adjustment	38,414	5,556
Total expenses	1,450,149	1,514,277
Change in unrestricted net assets	28,411	142,872
Temporarily restricted		
Contributions from government and private donors	747,754	35,920
Contributed goods	-	12,419
Net fair value gains (losses) on contributions receivable	430,162	(11,964)
Foreign currency transaction adjustment on contributions receivable	(420,561)	35,603
Release of net assets	(1,051,604)	(1,219,155)
Change in temporarily restricted net assets	(294,249)	(1,147,177)
Net assets as of the beginning of the year		
Unrestricted	116,614	(26,258)
Temporarily restricted	3,733,673	4,880,850
Total net assets as of the beginning of the year	3,850,287	4,854,592
Net assets as of the end of the year		
Unrestricted	145,025	116,614
Temporarily restricted 9	3,439,424	3,733,673
Net assets as of the end of the year	3,584,449	3,850,287

## CONSOLIDATED STATEMENTS OF CASH FLOWS

In Thousands of US\$	Year Ended 31 December 2014	Year Ended 31 December 2013
Net cash flows from operating activities		
Change in net assets	(265,838)	(1,004,305)
Adjustments to reconcile change in net assets to net cash from operating	(205,050)	(1,004,505)
activities:		
Realised and unrealised foreign currency transaction adjustment	458,975	(30,047)
Decrease in fair value of long-term debt	(58,226)	(268,671)
(Increase) decrease in fair value of contributions receivable	(430,162)	11,964
Depreciation expense	2,710	2,324
Loss on disposal of fixed assets	43	-
Realised and unrealised gains on investments and pooled investments	(33,320)	(16,315)
Changes in assets and liabilities:		
Decrease (increase) in receivables, prepaid expenses and other assets	19,430	(4,135)
Decrease in receivable for currency and interest rate swaps	53,198	77,547
Increase in receivable for foreign currency forward contracts	(49,845)	(2,539)
Decrease in restricted cash	20,122	17,044
Decrease in net contributions receivable	619,589	1,294,068
Increase in accounts payable and other liabilities	10,063	40,824
Increase (decrease) in net programme grants payable	118,210	(82,527)
(Decrease) increase in procurement accounts payable	(82,876)	76,691
(Decrease) increase in payable for currency and interest rate swaps	(105,269)	48,402
(Decrease) increase in payable for foreign currency forward contracts	(21,528)	17,749
Net cash provided by operating activities	255,276	178,074
Cash flows from investing activities	(222)	(5. 500)
Purchase of fixed assets	(892)	(3,590)
Purchase of investments and pooled investments	(2,521,748)	(2,170,253)
Sales of investments and pooled investments	2,467,708	1,499,255
Net cash (used in) investing activities	(54,932)	(674,588)
Cash flows from financing activities		
Proceeds from new long-term debt	500,000	835,763
Redemption of long-term debt	(717,024)	(358,102)
Net cash (used in) provided by financing activities	(217,024)	477,661
Effect of exchange rate changes on cash	(33,911)	(5,140)
Net change in cash	(50,591)	(23,993)
Cash as of the beginning of the year	328,695	352,688
Cash as of the end of the year	278,104	328,695
Supplemental disclosures		
Cash paid for interest	63,705	81,895

### CONSOLIDATED STATEMENTS OF FUNCTIONAL EXPENSES

Year Ended 31 December 2014, in Thousands of US\$	Programme Expenses	Manage- ment and General Expenses	Financing Expenses (Income)	Fundraising Expenses	Total Expenses
B: .	4 247 470				4 247 470
Direct programme expenses	1,317,478	-	-	-	1,317,478
Programme implementation	109,975	-	-	-	109,975
Total programme expenses	1,427,453	-	-	-	1,427,453
Payroll and benefits	22,129	7,672	-	11,987	41,788
Training and recruitment	-	882	-	-	882
Professional fees	17,814	4,888	-	6,444	29,146
Media production and distribution	554	29	-	552	1,135
Events and meetings	1,427	286	-	1,271	2,984
Travel and representation	2,751	247	-	1,296	4,294
Facility and office costs	5,012	2,834	-	2,538	10,384
Supplies and minor equipment	36	792	-	12	840
Other long-term debt (income)	-	-	(44,597)	-	(44,597)
Interest expense	-	-	51,328	-	51,328
Other operating expenses	49,723	17,630	6,731	24,100	98,184
Total functional expenses	1,477,176	17,630	6,731	24,100	1,525,637

Year Ended 31 December 2013, in Thousands of US\$	Programme Expenses	Manage- ment and General Expenses	Financing Expenses	Fundraising Expenses	Total Expenses
Direct programme expenses	1,406,234	-	-	-	1,406,234
Programme implementation	82,015	-	-	-	82,015
Total programme expenses	1,488,249	-	-	-	1,488,249
Payroll and benefits	20,107	7,069	-	10,022	37,198
Training and recruitment	-	1,075	-	-	1,075
Professional fees	13,127	5,178	-	6,099	24,404
Media production and distribution	413	2	-	328	743
Events and meetings	1,287	343	-	1,219	2,849
Travel and representation	2,989	319	-	1,431	4,739
Facility and office costs	4,963	3,145	-	2,263	10,371
Supplies and minor equipment	26	564	-	3	593
Other long-term debt (income)	-	-	(260,766)	-	(260,766)
Interest expense	-	-	77,712	-	77,712
Other operating expenses (income)	42,912	17,695	(183,054)	21,365	(101,082)
Total functional expenses (income)	1,531,161	17,695	(183,054)	21,365	1,387,167

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### 1. NATURE OF OPERATIONS AND AFFILIATIONS

These consolidated financial statements include the accounts of the following entities: (1) the GAVI Alliance ("Gavi"), (2) the GAVI Fund Affiliate ("GFA") up to the date of its liquidation, (3) the International Finance Facility for Immunisation Company ("IFFIm"), and (4) the GAVI Campaign (the "Campaign"). For the purposes of these consolidated financial statements, Gavi, GFA, IFFIm and the Campaign are collectively referred to as the Gavi Group. Each of the entities included in these consolidated financial statements is described below:

The GAVI Alliance: Gavi was formerly known as the Global Alliance for Vaccines and Immunisation. It was created in 2000 to respond to and combat declining immunisation rates in developing countries. Gavi was initially created as a non-juridical association of public and private sector organisations, institutions and governments, including the Bill and Melinda Gates Foundation (the "Gates Foundation"), the United Nations Children's Fund ("UNICEF"), the International Bank for Reconstruction and Development (the "World Bank"), the World Health Organisation (the "WHO"), developing country governments, grantor country governments, vaccine manufacturers, civil society organisations and research and technical health institutes.

In December 2011, the governing board of the Campaign agreed to restructure the Campaign with Gavi becoming the sole member of the Campaign. The Campaign will continue as a separate tax exempt organisation in order to facilitate private sector outreach in the United States and the integration and alignment of the Campaign's fundraising and advocacy efforts within the Gavi Group.

The International Finance Facility for Immunisation Company: IFFIm was incorporated in June 2006 as a private company limited by guarantee under the United Kingdom Companies Act 1985, with company registration number 5857343. It is also registered as a charity with the Charity Commission for England and Wales, with charity registration number 1115413. IFFIm is a multilateral development institution that raises funds by issuing bonds in the international capital markets. It then disburses the funds to Gavi which uses the funds for its vaccine procurement, immunisation and health systems strengthening ("HSS") programmes.

<u>IFFIm Sukuk Company Limited ("IFFImSC")</u>: IFFImSC is a Cayman Islands company with limited liability, which was incorporated on 3 November 2014 under the Companies Law (2013 Revision) of the Cayman Islands with company registration number 293422. IFFIm has control over IFFImSC, which was established for the sole purpose of issuing sukuk certificates in support of IFFIm's operations.

The GAVI Fund Affiliate: GFA was incorporated in May 2006 as a private company limited by guarantee under the United Kingdom Companies Act 1985, with company registration number 5830438. It was also registered as a charity with the Charity Commission for England and Wales, with charity registration number 1115297. GFA entered into pledge agreements with sovereign government donors and then assigned to IFFIm the right to receive cash payments under those agreements. Also, all cash payments from IFFIm to Gavi were channelled through GFA. In order to reduce costs and streamline operations, IFFIm worked with the GFA board to remove GFA from the IFFIm structure by execution of a novation agreement effective 8 February 2013 (the "Novation Date"). Subsequently, on 31 October 2013, the GFA board recommended that GFA be placed into member's voluntary liquidation. On 31 October 2013, Gavi, as sole member of GFA, resolved that GFA be wound up voluntarily and appointed liquidators for the purpose of such winding up. GFA's liquidation was concluded at a final member's meeting in December 2013. Activities previously performed by GFA have been transitioned to Gavi and IFFIm. Going forward, any new IFFIm-related pledges will be made to Gavi and then assigned to IFFIm.

The GAVI Campaign: The Campaign is a charitable, not-for-profit organisation incorporated in October 1999 and changed its name from the GAVI Fund effective 2 April 2010. The Campaign serves to promote health by: (1) providing vaccines and the means to deliver such vaccines to children of the world in the poorest countries, (2) facilitating the research and development of vaccines of primary interest to the developing world, and (3) providing support in connection with achieving the foregoing purposes, by helping to strengthen health care systems and civil societies supporting such purposes in the developing world. The activities of the Campaign are funded primarily through contributions.

#### 2. SIGNIFICANT ACCOUNTING POLICIES

<u>Basis of Accounting</u>: The accompanying consolidated financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States ("US GAAP").

<u>Basis of Consolidation</u>: The accompanying consolidated financial statements include the accounts of Gavi, IFFIm, IFFImSC, GFA, and the Campaign. As described above, GFA was wound up by way of a member's

voluntary liquidation and, therefore, the consolidated financial statements include GFA's activities up to the point of liquidation. All intra-entity balances and transactions have been eliminated on consolidation.

<u>Cash and cash equivalents</u>: The Gavi Group reports all demand deposits as cash. At times, the balances in bank accounts held in Switzerland, the United Kingdom and the United States may exceed the respective deposit insurance limits. The Gavi Group has, however, not experienced any losses in these accounts, and does not believe it is exposed to any significant credit risk related to the accounts.

<u>Net contributions Receivable</u>: The Gavi Group's net contributions receivable comprise unconditional promises to give from donors. The Gavi Group records each unconditional promise to give at fair value on the date the donor signs the grant agreement. The techniques applied in determining the fair values of promises to give are described in the *Fair Values of Financial Instruments* section below.

Due to the nature of promises to give, changes in market and credit risk, vaccine demand and the economic environment may significantly impact the inputs used in the model and, consequently, the fair value of the contributions receivable. Although a secondary market may not exist for these transactions, it is reasonably possible that if Gavi were to sell these receivables in a secondary market a buyer may require a discount to the reported fair value, and the discount could be significant.

Changes in the fair values of contributions receivable are recognised in the Consolidated Statements of Activities in the period of change and included in net fair value gains (losses) on contributions receivable in the Consolidated Statements of Activities. Fair value changes related to changes in currency exchange rates are reported separately.

<u>Investments</u>: Gavi, GFA, IFFIm and the Campaign manage and record their investments in different ways as follows:

- Investments held by Gavi and the Campaign: These investments are governed by Gavi's and the
  Campaign's investment policies, respectively, and managed by external investment managers. The
  investments are recorded at fair value. Investment sales and purchases are recorded on a trade-date
  basis, which results in both investment receivables and payables on unsettled investment trades on
  individually held securities. Money market accounts managed by external advisors, with original
  maturities of three months or less, are reported in the Consolidated Statements of Financial Position as
  investments.
- Investments held by IFFIm: These investments are managed on a pooled basis by the World Bank, which maintains a single investment portfolio (the "Pool") for all of the trust funds it administers. The World Bank commingles IFFIm's assets with other trust fund assets it administers. The amounts recorded in the Gavi Group's Consolidated Statements of Financial Position represent the Gavi Group's allocated share of the Pool's fair value at year-end. The fair value is based on market quotations, where available. If quoted market prices are not available, fair values are based on quoted market prices of comparable instruments. The carrying amount of cash included in the Pool approximates its fair value.

The Gavi Group records investments at fair value. The techniques applied in determining the fair values of investments are described in the Fair Values of Financial Instruments section below.

Gains and losses on investments as well as interest and dividend income are reported as net investment income in the Consolidated Statements of Activities.

<u>Long-Term Debt</u>: Long-term debt is recognised at fair value. The techniques applied in determining the fair values of long-term debt are described in the *Fair Values of Financial Instruments* section below.

Changes in the fair values of long-term debt are recognised in unrestricted net assets in the period of change and are included in net financing (income) expenses in the Consolidated Statements of Activities. Long-term debt issuance costs, mark-to-market costs, and discounts are recognised in the period incurred and are also included in net financing (income) expenses in the Consolidated Statements of Activities.

<u>Derivative Financial Instruments</u>: IFFIm uses currency and interest rate swaps and Gavi uses foreign currency forward contracts to manage its assets and liabilities. These derivatives are recognised at fair value in the Consolidated Statements of Financial Position. The currency and interest rate swaps are shown net, as they are the subject of a master netting agreement, while the foreign currency forward contracts are shown gross. The techniques applied in determining the fair values of derivative financial instruments are described in the *Fair Values of Financial Instruments* section below.

Changes in the fair values of derivatives including fair value changes related to changes in currency exchange rates are recognised in the Consolidated Statements of Activities in the period of change and included in net fair value gains and losses on derivatives in the Statements of Activities.

IFFIm has elected not to apply hedge accounting. IFFIm has both: (1) a master netting agreement with the World Bank that legally provides for net settlement of receivables and payables on IFFIm's currency and interest rate swaps, and (2) the intention to settle such receivables and payables on a net basis. As such,

IFFIm offsets derivative assets against derivative liabilities and presents the net amounts in the Consolidated Statements of Financial Position.

<u>Net programme Grants Payable</u>: Net programme grants payable are recognised at fair value. The techniques applied in determining the fair values of programme grants payable are described in the *Fair Values of Financial Instruments* below.

Payments to programme implementing partners or procurement agents in advance of any service delivery are accounted for as prepayments for procurement and are included in receivables, prepaid expenses and other assets in the Consolidated Statements of Financial Position.

<u>Procurement Accounts Payable</u>: Procurement accounts payable are recognised at fair value. The techniques applied in determining the fair values of procurement accounts payable are described in the *Fair Values of Financial Instruments* below.

<u>Fair Values of Financial Instruments</u>: US GAAP establishes a framework for measuring fair value and prescribes disclosures about fair value measurements. It emphasises that fair value is a market-based measurement, not an entity-specific measurement and, therefore, a fair value measurement should be determined based on the assumptions that market participants would use in pricing the asset or liability. As a basis for considering market participants' assumptions in fair value measurements, US GAAP establishes a fair value hierarchy based upon the observability of the inputs to the valuation of an asset or liability. These inputs may be observable, whereby the market participant assumptions are developed based on market data obtained from independent sources, and unobservable, whereby market participant assumptions are developed by the reporting entity based on the best information available in the circumstances.

The Gavi Group has elected to report its contributions receivable, programme grants payable, procurement accounts payable and long-term debt at fair value, with changes in fair value reported in the Consolidated Statements of Activities. With respect to IFFIm's contributions receivable and long-term debt, this election was made to better align the carrying values of these contributions receivable and long-term debt with the carrying values of currency and interest rate swap contracts that economically hedge them. With respect to programme grants payable, procurement accounts payable and non-IFFIm contributions receivable, this election was made to ensure consistent accounting treatment across Gavi, IFFIm and the Campaign. The Gavi Group recognises all new contributions receivable, programme grants payable, procurement accounts payable and long-term debt at fair value as these assets and liabilities are acquired or incurred.

US GAAP establishes a three-level fair value hierarchy under which financial assets and financial liabilities are categorised based on the priority of the inputs to the valuation technique. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities, the next-highest priority to observable market-based inputs or inputs that are corroborated by market data and the lowest priority to unobservable inputs that are not corroborated by market data. US GAAP requires that the valuation techniques used to measure fair value maximise the use of observable inputs and minimise the use of unobservable inputs.

The Gavi Group's financial assets and financial liabilities recorded at fair value are categorised based on the inputs to the valuation techniques as follows:

- <u>Level 1</u>: Financial assets and liabilities whose values are based on unadjusted quoted prices for identical assets or liabilities in active markets.
- <u>Level 2</u>: Financial assets and liabilities whose values are based on either: (1) quoted prices for similar assets or liabilities in active markets, (2) quoted prices for identical or similar assets or liabilities in non-active markets, or (3) pricing models for which all significant inputs are observable, either directly or indirectly, for substantially the full term of the asset or liability.
- <u>Level 3</u>: Financial assets and liabilities whose values are based on prices or valuation techniques that require inputs that are both unobservable and significant to the overall fair value measurement.

When the inputs used to measure fair value fall within different levels of the hierarchy, the level within which the fair value measurement is categorised is based on the lowest-level input that is significant to the fair value measurement of the asset or liability in its entirety.

The techniques applied in determining the fair values of assets and liabilities are summarised below:

- Cash: The carrying amount of the Gavi Group's cash approximates its fair value.
- <u>Investments Managed by Gavi and the Campaign</u>: The fair values of investments are calculated based on either quoted market prices per share, observable data such as ongoing redemption and subscription activity, or net asset values per share provided by Gavi's and the Campaign's investment managers.

• <u>Pooled Investments Managed by the World Bank</u>: Pooled Investments managed by the World Bank are included in investments in the Consolidated Statements of Financial Position. The World Bank maintains a single, commingled investment portfolio (the "Pool") for IFFIm, certain trust funds and other entities administered by the World Bank, as well as assets held in trust for other World Bank Group institutions. The Pool's assets are maintained separate from the funds of the World Bank Group. The Pool is divided into sub-portfolios to which allocations were made based on funding specific investment horizons, risk tolerances and other eligibility requirements set by the World Bank.

IFFIm's share of the Pool is not traded in any market. However, the Pool is a trading portfolio that is reported at fair value. IFFIm's shares in the Pool represent its allocated share of the Pool's fair value at the end of the reporting period. If an active market exists, the market or quoted price is applied. If an active market does not exist, generally accepted valuation techniques, based on observable market data as of the reporting date, are used instead. The carrying amount of cash included in the Pool approximates its fair value.

Under an investment strategy approved by the IFFIm boards, IFFIm is invested in high-grade fixed-income instruments with interest rate sensitivity matching that of the liabilities funding its investment portfolio. For instruments for which market quotations are not available, fair values are determined using model-based valuation techniques, whether internally generated or vendor-supplied, including the standard discounted cash flow method using market observable inputs, such as yield curves, credit spreads and prepayment speeds. Unless quoted prices are available, money market instruments are reported at face value, which approximates fair value.

• Contributions Receivable from IFFIm Donors: The Gavi Group's contributions receivable include pledges to IFFIm from the following nine sovereign government donors: (1) the Commonwealth of Australia, (2) the Republic of France, (3) the Republic of Italy, (4) the Kingdom of Norway, (5) the State of the Netherlands, (6) the Republic of South Africa, (7) the Kingdom of Spain, (8) the Kingdom of Sweden, and (9) the United Kingdom (together the "IFFIm Donors"). These pledges are legally binding payment obligations to IFFIm. The pledges are irrevocable and are payable by the IFFIm Donors in several instalments in accordance with predetermined fixed payment schedules over time.

The total amount paid by the IFFIm Donors is impacted by a grant payment condition ("GPC") that allows the donors to reduce their payment amounts. The GPC allows the IFFIm Donors to reduce their payments in the event that one or more eligible recipient countries, as defined by the transactional documents, enter into protracted arrears on their obligations to the International Monetary Fund ("IMF"). Each recipient country has been ascribed a weight within a reference portfolio, which represents the IMF's estimate of how likely the country will be to enter into protracted arrears. These weights remain static for the life of IFFIm, and are 0.5%, 1%, 3%, or 5%. The amounts are aggregated, and the IFFIm Donors reduce the amounts they pay by the aggregate percentage weights of countries that are in protracted arrears to the IMF. When countries clear their arrears to the IMF, future amounts payable by the IFFIm Donors are increased by the respective weights of those clearing countries. The final determination of each IFFIm Donor payment amount, as measured by the World Bank, is made 25 business days prior to the due date of the payment.

In July 2011, South Sudan seceded from Sudan and became an independent state. In April 2012, South Sudan became a member of the IMF, and is not in protracted arrears with the IMF. In accordance with the Finance Framework Agreement, on 25 February 2013 Gavi, in consultation with IFFIm and with the prior approval of the World Bank, amended the Reference Portfolio to take into account South Sudan's secession. South Sudan was added to the list of Specified Countries forming the Reference Portfolio and was allocated a country weighting of 0.5%, and accordingly, Sudan's country weighting was reduced to 0.5%. There were no changes during 2014.

The reference portfolio as of 31 December 2014 was as follows:

Country	Country Weighting	Total Share
South Sudan, Sudan	0.5%	1%
Afghanistan, Angola, Armenia, Azerbaijan, Benin, Bhutan, Bolivia, Burkina Faso, Burundi, Cambodia, Cameroon, Central African Republic, Chad, Comoros, Congo, Republic of Cote d'Ivoire, Djibouti, Eritrea, The Gambia, Georgia, Ghana, Guinea, Guinea-Bissau, Guyana, Haiti, Honduras, Kenya, Kiribati, Kyrgyzstan, Lao PDR, Lesotho, Liberia, Madagascar, Malawi, Mali, Mauritania, Moldova, Mongolia, Mozambique, Myanmar, Nepal, Nicaragua, Niger, Papua New Guinea, Rwanda, Sao Tome & Principe, Senegal, Sierra Leone, Solomon Islands, Somalia, Sri Lanka, Sudan, Tajikistan, Tanzania, Timor-Leste, Togo, Uganda, Ukraine, Uzbekistan, Yemen Republic, Zambia, Zimbabwe	1%	61%
Vietnam	3%	3%
Bangladesh, Democratic Republic of Congo, Ethiopia, India, Indonesia, Nigeria, Pakistan	5%	35%

The fair values of contributions receivable from the IFFIm Donors are estimated using a discounted cash flow method. Each expected future cash flow is reduced by an estimated reduction amount due to the GPC. The GPC reduction amounts are calculated using a probabilistic model that estimates the likelihood and duration that any recipient member country might fall into arrears with the IMF. The probabilistic model uses inputs that are both unobservable and significant to the overall fair value of the contributions receivable. This model yielded reductions in expected future cash flows of 14.5% and 14.9% as of 31 December 2014 and 2013, respectively.

The reduced expected future cash flows are then discounted to present value using observable donor-specific risk-adjusted interest rates. Each IFFIm Donor's promise to give is discounted using the donor's sovereign government borrowing rate, which considers both market risk and the donor's credit risk.

The fair values of future cash flows from IFFIm Donors were US\$ 3.2 billion and US\$ 3.4 billion as of 31 December 2014 and 2013, respectively. These fair values were estimated using observable donor-specific risk adjusted annual discount rates ranging from 0% to 5.5% for 2014, and from 0% to 4.9% for 2013.

Contributions Receivable from AMC Donors: Advance Market Commitments (each an "AMC") are
designed to stimulate the development and manufacture of vaccines specifically for developing
countries. Under AMC arrangements, donors pledge funds to guarantee the price of vaccines once they
have been developed, thus creating the potential for a viable future market.

In June 2009, the following sovereign government donors, government agencies and private donors: (1) the Canadian International Development Agency ("CIDA"), (2) the Republic of Italy, (3) the Kingdom of Norway, (4) the Russian Federation, (5) the United Kingdom, and (6) the Gates Foundation (together the "AMC Donors"), along with the World Bank, UNICEF and the WHO, launched the AMC pilot project against pneumococcal disease. Pursuant to the launch of this AMC, the AMC Donors entered into grant agreements of which Gavi is the beneficiary. The AMC Donor pledges made in these grant agreements are legally binding and guaranteed by the World Bank. They are irrevocable and are payable by the AMC Donors over ten years.

The fair values of contributions receivable from AMC Donors are estimated using a discounted cash flow method. The timing and amounts of payment by AMC Donors are dictated by terms included in the various agreements entered into among Gavi, the World Bank and the AMC Donors that govern the operation of the pneumococcal AMC (the "AMC Governing Documents"). Therefore, these terms are taken into account when estimating future cash flows.

The AMC Governing Documents terms that most significantly impact the timing and amounts of future cash flows are summarised below:

- Gavi and the AMC Donors both contribute to the purchase of each pneumococcal vaccine dose. AMC
  Donor funds are not available to Gavi if it does not, or cannot, fund its portion of the purchases at
  the time that the funding is required.
- The aggregate amount funded by AMC Donors is limited to the total vaccine demand over the ten year life of the AMC. This vaccine demand is estimated through strategic demand forecasts that are compiled and published semi-annually by Gavi.

 Payments by the Gates Foundation, the Republic of Italy and the Russian Federation are made in accordance with fixed payment schedules included in the AMC Governing Documents. Payments by CIDA, the Kingdom of Norway and the United Kingdom are made only when Gavi submits funding requests. These funding requests are based on projected future vaccine demand.

Each AMC Donor's promise to give is discounted using rates determined by either adjusting the supranational yield curve to reflect increased risk, if any, or identifying securities with similar risk profiles and using the yield curves for those securities.

The fair values of future cash flows from AMC Donors were US\$ 653 million and US\$ 891 million as of 31 December 2014 and 2013, respectively. This fair value was estimated using observable annual discount rates ranging from 0.3% to 2.1% for 2014, and from 0.3% to 2.7% for 2013.

- Other Contributions Receivable: Contributions receivable other than those from IFFIm Donors or AMC Donors are estimated using a discounted cash flow method. The fair values of future cash flows as of 31 December 2014 and 2013 were US\$ 1.0 billion and US\$ 1.2 billion, respectively. This fair value was estimated using observable donor-specific risk adjusted annual discount rates ranging from 0.4% to 2.8% for 2014, and from 0.2% to 2.4% for 2013.
- <u>Programme Grants Payable</u>: The fair value of each country programme grant payable is the estimated
  cost of the vaccine and supplies to be procured plus shipping, or the actual cash value to be paid to the
  country.

The fair values of grants payable to programme implementing partners are estimated using a discounted cash flow method. Future cash flows are discounted using inputs from the United States treasury bonds and notes Bloomberg Fair Values ("BFV") yield curve.

- <u>Procurement Accounts Payable</u>: The fair value of each procurement accounts payable is the estimated cost of the vaccine and supplies to be procured plus shipping, or the actual cash value to be paid to the country.
- <u>Long-term debt</u>: The fair value of IFFIm's long-term debt is determined using a discounted cash flow method, which relies on market observable inputs such as yield curves, foreign exchange rates, basis spreads and funding spreads.
- <u>Derivatives</u>: The fair values of derivatives are estimated using a discounted cash flow method. All model inputs are based on readily observable market parameters such as yield curves, foreign exchange rates, and credit spreads. A credit valuation adjustment and a debit valuation adjustment are included in the valuation of derivatives to account for counterparty credit risk and IFFIm's own credit risk, respectively.

<u>Fixed Assets</u>: Furniture, equipment and leasehold improvements that were purchased by the Gavi Group are stated at cost. Depreciation for furniture and equipment is calculated using the straight-line method over their estimated useful lives of three to five years. Depreciation for leasehold improvements is calculated using the straight-line method over the shorter of the asset's useful life or the term of the lease. Fixed assets, net of accumulated depreciation of US\$ 7.5 million and US\$ 4.9 million in 2014 and 2013, respectively, of US\$ 3.4 million and US\$ 5.7 million are included in receivables, prepaid expenses and other assets in the Consolidated Statements of Financial Position as of 31 December 2014 and 2013, respectively.

Income Taxes: The Gavi Group is exempt from income taxes in each of the jurisdictions in which it has operations. US GAAP requires that financial statements reflect the expected future tax consequences of uncertain tax positions that an entity has taken or expects to take on a tax return, presuming the tax authorities' full knowledge of the position and all relevant facts. US GAAP also requires that an entity recognise the benefit of tax positions when it is more likely than not that the provision will be sustainable based on the merits of the position. The Gavi Group performed an evaluation of uncertain tax positions for the years ended 31 December 2014 and 2013 and determined that there were no matters that would require recognition in the financial statements or which may have any effect on its tax-exempt status. As of 31 December 2014, the statutes of limitations for tax years 2011 through 2013 remain open with the United States Federal jurisdiction or the various states and local jurisdictions in which the Gavi Group files tax returns. It is the Gavi Group's policy to recognise interest or penalties related to uncertain tax positions, if any, in income tax expense. As of 31 December 2014 and 2013, the Gavi Group had no accrued interest or penalties.

<u>Contingencies</u>: The Gavi Group's programmes include investment cases. An investment case is a proposal that is prepared jointly by Gavi and one or more partners to fund a special vaccine related programme, such as rapid response to outbreaks through stockpiling vaccines or prevention campaigns. Due to uncertainty around when or where outbreaks will occur and how much Gavi will be required to fund, it is difficult to estimate the costs involved with such programmes. Therefore, such costs are recorded at the time they are incurred, and there will be future costs associated with investment case programmes.

<u>Foreign Currency Transactions</u>: These financial statements are presented in United States dollars, which is the reporting currency of the Gavi Group. The assets and liabilities held in foreign currency are converted to United States dollars at the prevailing average interbank exchange rate as of 31 December 2014 and 2013. Foreign currency transactions are translated at the prevailing average interbank exchange rates on the date of the transaction. The resulting foreign exchange gains and losses are recognised in the Consolidated Statements of Activities.

Classification of Net Assets: Net assets are reported as follows:

- <u>Unrestricted Net Assets</u>: Net assets that are not subject to donor-imposed stipulations.
- <u>Temporarily Restricted Net Assets</u>: Net assets subject to donor-imposed stipulations that are expected to be met by actions of the Gavi Group, the passage of time, or both.
- <u>Permanently Restricted Net Assets</u>: Net assets subject to donor-imposed stipulations that must be maintained permanently by the Gavi Group. As of 31 December 2014 and 2013, the Gavi Group did not have any permanently restricted net assets.

Revenue Recognition: Contributions are reported as revenue in the year in which payments are received or unconditional promises are made. Gavi reports gifts of cash and other assets as temporarily restricted support if they are received with donor stipulations that limit the use of the contributed assets for specific purposes or use in future years. When a donor restriction expires, that is when the time or purpose of the restriction is met, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Consolidated Statements of Activities as net assets released from restrictions. Donor-restricted contributions whose restrictions expire within the same year are reported as unrestricted net assets.

Revenue from cost-reimbursable contracts and grants is recognised as the related costs are incurred, or as the related activities occur and any conditions stipulated in the grant agreements are met, on the basis of direct costs, plus allowable indirect costs.

Contributed goods are included in contributions in the Consolidated Statements of Activities at their estimated fair value at the date of their receipt. Gavi received US\$ 0 and US\$ 12.4 million in contributed goods for the year ended 31 December 2014 and 2013. Contributed goods in 2013 represent approximately 22 million doses of Measles Rubella vaccines from Serum Institute of India.

<u>Expenses</u>: The Gavi Group records expenses in the periods to which the transactions, events and circumstances relate.

The Gavi Group's major classes of programmes are New and Underused Vaccine Support ("NVS") programmes, Health Systems Strengthening ("HSS") programmes and Investment Cases. NVS programmes provide funding to Gavi supported developing countries for the introduction of vaccines and associated vaccine technology. HSS programme funding is used to achieve and sustain increased immunisation coverage, through strengthening the capacity of countries' systems to provide immunisation and other health services. Investment Cases are one-time tactical investments in disease prevention and control. These investments are made through Gavi Group partners such as the United Nations Children's Fund ("UNICEF") and WHO.

<u>Allocation of Functional Expenses</u>: The cost of programmes and supporting activities is summarised by their functional classification in the Consolidated Statements of Activities and by their natural classification in the Consolidated Statements of Functional Expenses. Accordingly, certain costs have been allocated among programme activities and supporting services, as shown in the Consolidated Statements of Functional Expenses.

<u>Use of Estimates</u>: The preparation of the consolidated financial statements, in conformity with US GAAP, requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### 3. DERIVATIVE FINANCIAL INSTRUMENTS

The Gavi Group is exposed to the market risk that its net assets or its ability to meet its objectives may be adversely affected by changes in the level of, or volatility in, market rates or prices. IFFIm's market risk is comprised primarily of foreign exchange rate risk and interest rate risk, while Gavi is exposed to foreign exchange risk only. Each of these is described further below.

<u>Foreign Exchange Rate Risk</u>: During the years ended 31 December 2014 and 2013, IFFIm was exposed to foreign exchange risks from currency mismatches as well as timing differences between receipt of donor payments, payment of long-term debt obligations, disbursements to Gavi and issuance of IFFIm bonds. To mitigate these risks, donor pledges were economically swapped into United States dollar floating rate

assets and, at issuance, IFFIm's long-term debt was economically swapped into United States dollar floating rate liabilities.

The Gavi Group hedges its exposure to currency fluctuations by taking out foreign currency forward contracts. This was done primarily to improve predictability of contribution cashflows which are denominated in foreign currencies, and cash balances which are required in Swiss Francs to pay operating expenses for the Secretariat.

<u>Interest Rate Risk</u>: IFFIm was exposed to interest rate risk from differences in the interest rate bases of the long-term debt and funds held in trust. IFFIm used interest rate swaps to mitigate this exposure.

The notional amounts and fair values of currency and interest rate swaps held by IFFIm were:

	31 December 2014		31 Decen	nber 2013
In Thousands of US\$	Notional Amount	Fair Value	Notional Amount	Fair Value
Currency and interest rate average respirable related to contributions				
Currency and interest rate swaps receivable related to contributions receivable	75,273	2,487	-	-
Currency and interest rate swaps receivable related to long-term debt	33,985	7	1,647,230	55,692
Total currency and interest rate swaps receivable		2,494	, , , , , ,	55,692
Currency and interest rate swaps payable related to contributions receivable	3,751,878	(868,232)	4,487,455	(942,413)
Currency and interest rate swaps payable related to long-term debt	2,354,837	(220,729)	2,287,540	(251,817)
Total currency and interest rate swaps payable		(1,088,961)		(1,194,230)
Net fair value of interest rate and currency swaps		(1,086,467)		(1,138,538)

IFFIm maintains a minimum liquidity equivalent to its cumulative contracted debt service payments for the next twelve months. This minimum liquidity level is recalculated and reset on a quarterly basis. As of December 2014, IFFIm's calculated minimum liquidity was US\$ 514.5 million and the value of IFFIm's cash and pooled investments was US\$ 1,015 million. As of December 2013, IFFIm's calculated minimum liquidity level was US\$ 774 million and the value of IFFIm's cash and pooled investments was US\$ 1,025 million.

Under the terms of the Credit Support Annex ("CSA") to the ISDA Agreement between IFFIm and the World Bank, the World Bank as IFFIm's counterparty on all currency and interest rate swap contracts has the right to call for collateral to protect against its exposure under these contracts. The World Bank has not exercised this right. Instead, in order to mitigate the risk that the World Bank may call collateral, an agreement has been reached between the World Bank and IFFIm to apply an additional buffer (the "Risk Management Buffer") to an existing gearing ratio limit that IFFIm uses to manage its liquidity risk. The Risk Management Buffer was applied to manage the World Bank's exposure under the swap contracts and may be adjusted by the World Bank in its sole discretion. In addition, the World Bank as IFFIm's Treasury Manager, shall continue to monitor IFFIm's funding needs to ensure that at all times IFFIm maintains sufficient available resources to be able to meet its financial obligations, including debt-service payments and obligations under the abovementioned CSA and ISDA Agreement. Following the discussions and agreement with the World Bank described above, the IFFIm board does not foresee the World Bank calling collateral that would cause IFFIm to be unable to meet its required financial obligations.

The notional amounts and fair values of foreign currency forward contracts held by Gavi were:

	31 December 2014		31 December 2013	
	Notional		Notional	
In Thousands of US\$	Amount	Fair Value	Amount	Fair Value
Foreign currency forward contracts receivable	576,019	53,181	95,168	3,336
Foreign currency forward contracts payable	(29,655)	(3,003)	302,555	(24,531)

Gavi uses foreign exchange contracts to manage the foreign exchange risk associated with contributions receivable. Foreign exchange contracts, which include option and forward contracts, represent agreements to exchange the currency of one country for the currency of another country at an agreed-upon price on an agreed-upon settlement date. Gavi minimises counterparty credit risk in derivative instruments by entering into transactions with high quality counterparties whose credit rating is not lower than A or A2 as

measured by at least two major credit agencies. The maximum exposure with any single bank is limited to 10% of the short-term portfolio or \$100 million (or equivalent in other currencies), whichever is higher.

#### 4. INVESTMENTS

The fair values of the Gavi Group's investments were:

In Thousands of US\$	2014	2013
Money market funds	87,347	-
Collective equity fund <sup>1</sup>	17,820	16,597
Registered investment companies	1,024,185	1,101,038
Limited liability companies and limited partnerships <sup>1</sup>	576,526	487,859
Pooled investments	1,011,747	1,024,771
Total investments	2,717,625	2,630,265

<sup>&</sup>lt;sup>1</sup> The Gavi Group invests a portion of its assets in collective equity fund and limited liability companies and limited partnerships, which do not have readily determinable fair values. The fair value of these investments is estimated using their calculated net asset value per share ("NAVPS") as a practical expedient, and they are redeemable at their current net asset value upon written notice by the Gavi Group.

The following table summarises the redemption frequencies, redemption notice periods and fair values of the Gavi Group's investments in funds which are valued based on NAVPS as a practical expedient:

As of 31 December 2014, In Thousands of US\$	Redemption Frequency	Redemption Notice Period	Fair Value
Collective equity fund <sup>1</sup>	Semi-Monthly	5 days	17,820
Limited liability companies and limited partnerships <sup>2</sup>	Daily	1 day	52,610
Limited liability companies and limited partnerships <sup>3</sup>	Daily	2 days	50,056
Limited liability companies and limited partnerships <sup>4</sup>	Daily	5 days	75,924
Limited liability companies and limited partnerships <sup>5</sup>	Monthly	5 days	160,264
Limited liability companies and limited partnerships <sup>6</sup>	Monthly	15 days	39,654
Limited liability companies and limited partnerships <sup>7</sup>	Quarterly	60 days	14,008
Limited liability companies and limited partnerships <sup>8</sup>	Quarterly	90 days	184,011
Total			594,347

As of 31 December 2013, In Thousands of US\$	Redemption Frequency	Redemption Notice Period	Fair Value
Collective equity fund <sup>1</sup>	Semi-Monthly	5 days	16,597
Limited liability companies and limited partnerships <sup>2</sup>	Daily	1 day	49,895
Limited liability companies and limited partnerships <sup>3</sup>	Daily	5 days	62,632
Limited liability companies and limited partnerships <sup>4</sup>	Monthly	5 days	152,737
Limited liability companies and limited partnerships <sup>5</sup>	Monthly	15 days	49,431
Limited liability companies and limited partnerships <sup>6</sup>	Quarterly	60 days	14,104
Limited liability companies and limited partnerships <sup>7</sup>	Quarterly	90 days	159,059
Total			504,455

<sup>&</sup>lt;sup>1</sup> This category is comprised of one underlying fund that invests primarily in global equity securities. The investment objective of the underlying fund is to approximate as closely as practicable, before expenses, the performances of the MSCI All Country World Investable Market Index over the long term.

- <sup>2</sup> This category is comprised of one underlying fund that invests primarily in other multi-sector total return fixed income mandates. The underlying fund is measured against the Barclays Global Aggregate Bond Index.
- <sup>3</sup> This category is comprised of one new fund added in 2014. The new fund seeks to outperform the Barclays Capital 1-3 Year U.S. Treasury Index by investing in fixed rate, floating rate or variable interest fixed income securities.
- <sup>4</sup> This category is comprised of two underlying funds that invest primarily in fixed income debt securities. The investment objective of one underlying fund is to maximise long-term total return, primarily by

investing at least 50% of its assets in investment grade debt and fixed income securities rated at least Baa3 or BBB- at the time of purchase by a rating agency recognised nationally in the United States. The investment objective of the second fund is to maximise long-term total return by investing up to 50% of its total net assets in securities rated at or above Baa1 or BBB- at the time of purchase by a rating agency recognised nationally in the United States.

- <sup>5</sup> This category is comprised of three underlying funds. One fund invests primarily in global inflation-linked bonds and commodities. However, on a small portion of its portfolio, this underlying fund also seeks to enhance returns by taking long, short and spread positions on fixed income securities, equity securities, currencies and commodities. The second fund invests in large capitalisation equity securities of emerging companies that, in the Investment Manager's opinion, are undervalued at the time of purchase based on fundamental value analysis. The third fund seeks to provide attractive returns with relatively limited risk by investing in asset classes including, but not limited to, currencies, fixed income, inflation linked bonds, equities, and commodity markets.
- <sup>6</sup> This category is comprised of one underlying fund that invests primarily in fixed and floating rate debt securities and debt obligations of governments, government-related or corporate issuers worldwide, as well as derivative financial instruments. The investment objective is to maximise total investment return consisting of a combination of interest income, capital appreciation and currency gains.
- <sup>7</sup> This category is comprised of one underlying fund. This fund seeks to achieve superior total return through a portfolio of high yield securities, including bonds and bank debt, stressed and distressed securities, undervalued equities, short selling of debt and equity securities, and to a lesser extent "special situation" investing. Due to a one year lock-up period, redemptions of shares in this fund are restricted until the first anniversary of the subscription payment.
- This category is comprised of three underlying funds. In 2013, the category was comprised of two underlying funds. One underlying fund invests primarily in other offshore hedge fund vehicles. The investment objective of the fund is to achieve attractive risk-adjusted returns by investing in assets with a group of independent investment managers utilising strategies that are consistent with the overall investment strategy of the fund. The other underlying fund invests in securities and financial instruments and products of any kind that it believes may be appropriate to earn a return comparable to various market indices plus an additional return based on the success of long/short and other relative value strategies executed principally in the fixed income and related markets. One additional fund was added in 2014. The new fund seeks to achieve attractive risk-adjusted returns whilst limiting loans and other direct lending opportunities whilst also overlaying a hedging strategy. Due to a one year lock-up period, redemptions of shares in these funds are restricted until the first anniversary of the subscription payment.

#### 5. NET CONTRIBUTIONS RECEIVABLE

The Gavi Group's net contributions receivable consisted of the following unconditional promises to give:

In Thousands of US\$	2014	2013
Unconditional promises due in less than one year	1,545,384	1,194,842
Unconditional promises due in two to five years	1,773,983	2,526,927
Unconditional promises due thereafter	2,390,290	3,102,073
Contributions receivable before unamortised discount and grant payment condition	5,709,657	6,823,842
Unamortised discount	(269,721)	(651,501)
Reduction due to grant payment condition	(575,709)	(693,623)
Total net contributions receivable	4,864,227	5,478,718

#### 6. RESTRICTED CASH AND PROCUREMENT ACCOUNTS PAYABLE

The Gavi Group established separate bank accounts into which it transfers cash as needed for the benefit of UNICEF to procure vaccines and other supplies on the Gavi Group's behalf (the "Procurement Accounts"). All cash deposited into the Procurement Accounts is irrevocable and may only be withdrawn by UNICEF, with the exception of investment income, which may be remitted to the Gavi Group. As collateral security for the prompt payment and performance when due of Gavi Group's obligations, the Gavi Group has granted to UNICEF a security interest in all of Gavi Group's rights, titles, interests in, and proceeds from, the Procurement Accounts and all financial assets credited thereto. As of 31 December 2014 and 2013, \$543 million and \$563 million, respectively, were available to UNICEF in the Procurement Accounts.

Amounts committed to UNICEF for the procurement of vaccines were \$580 million and \$663 million as of 31 December 2014 and 2013. These amounts are presented as procurement accounts payable in the Consolidated Statements of Financial Position.

#### 7. NET PROGRAMME GRANTS PAYABLE

The Gavi Group's committed but unpaid grants were:

In Thousands of US\$	2014	2013
Grants payable due in less than one year	1,117,355	991,809
Grants payable due in two to five years	23,882	31,377
Grants payable before unamortised discount	1,141,237	1,023,186
Less unamortised discount	(193)	(352)
Total net programme grants payable	1,141,044	1,022,834

#### 8. LONG-TERM DEBT

IFFIm borrows in the worldwide capital markets by offering its bonds to fund the Gavi Group's programmes. IFFIm's outstanding long-term debt is all bonds except for IFFIm sukuk certificates with a fair value of US\$ 501 million as of December 31, 2014.

Long-term debt summarised by year of maturity were:

Year of Maturity	Nominal Amount, in Thousands of US\$	Fair Value as of 31 December 2014, in Thousands of US\$	Fair Value as of 31 December 2013, in Thousands of US\$
2014	643,162	-	719,111
2015	405,131	418,530	463,116
2016	765,338	767,980	773,405
2017	530,994	532,793	33,589
2018	107,690	101,509	107,812
Thereafter	150,658	71,968	70,997
Total long-term debt	2,602,972	1,892,780	2,168,030

Long-term debt as of 31 December 2014, includes both United States dollar and foreign currency denominated fixed and variable rate debt as presented below:

Currency	Coupon Rate	Fair Value as of 31 December 2014, in Thousands of US\$	Fair Value as of 31 December 2013, in Thousands of US\$
United States Dollars	Variable	1,203,305	701,962
Australian Dollars	Fixed	419,560	479,097
Pounds Sterling	Fixed	-	457,208
South African Rand	Fixed	234,110	246,639
Brazilian Real	Fixed	-	246,367
Turkish Lira	Fixed	35,805	36,757
Total long-term debt		1,892,780	2,168,030

In order to diversify its investors and raise its profile in the Middle East capital markets, IFFIm issued US\$ 500 million in sukuk certificates through IFFImSC on 27 November 2014. The sukuk certificates entitle the holders to pro rata interests in commodity transactions with IFFIm under which IFFIm purchases and immediately on-sells commodities on a recognised commodities exchange as part of the sukuk issuance. The purchase and on-sale of the commodity transactions offset each other and are recorded on a net basis.

As of 31 December 2014, the weighted average coupon interest rate for fixed rate bonds was 4.09%, with actual rates ranging from 0% to 8.3%, and the coupon rate for variable rate bonds was LIBOR plus 19 bps. As of 31 December 2014, the coupon interest rate for the IFFIm sukuk certificates was LIBOR plus 15 bps.

As of 31 December 2013, the weighted average coupon interest rate for fixed rate bonds was 4.82%, with actual rates ranging from 0% to 8.3%, and the coupon rate for variable rate bonds was LIBOR plus 19 bps.

#### 9. TEMPORARILY RESTRICTED NET ASSETS

The Gavi Group's temporarily restricted net assets consisted of the following:

In Thousands of US\$	2014	2013	
Due to time restriction	3,419,891	3,717,006	
Due to programme restriction	19,533	16,667	
Total temporarily restricted net assets	3,439,424	3,733,673	

#### 10. NET INVESTMENT INCOME

Net investment income was as follows:

In Thousands of US\$	2014	2013
Investment income on investments held by Gavi and the Campaign	40,615	26,570
Investment fees on investment held by Gavi and the Campaign	(1,710)	(1,510)
Net investment income on investments held by Gavi and the Campaign	38,905	25,060
Investment income on pooled investments held by IFFIm and GFA	2,950	3,852
Total net investment income	41,855	28,912

Investment income on investments held by Gavi and the Campaign included realised and unrealised net gains on investments of US\$ 33 million and US\$ 16 million for the years ended 31 December 2014 and 2013, respectively. US\$ 24 million of net gains and US\$ 29 million of net losses were unrealised as of 31 December 2014 and 2013, respectively.

#### 11. NET FAIR VALUE GAINS/(LOSSES) ON DERIVATIVES

Net gains (losses) on the fair values of derivatives, which have been recognised in the Consolidated Statements of Activities, include the following:

In Thousands of US\$	2014	2013	
Net gains from swaps related to contributions receivable	36,257	86,618	
Net losses from swaps related to long-term debt	(5,796)	(193,382)	
Net gains (losses) from other derivatives	83,441	(14,790)	
Net fair value gains/(losses) on derivatives	113,902	(121,554)	

#### 12. NET FINANCING EXPENSES (INCOME)

Financing expenses (income) were as follows:

In Thousands of US\$	2014	2013
Interest expense on long-term debt	51,328	77,712
Net fair value gains on long-term debt	(45,849)	(264,488)
Other financing charges	1,252	3,722
Net financing expenses (income)	6,731	(183,054)

#### 13. RETIREMENT PLANS

The Gavi Group sponsors the following retirement plans:

<u>Employees Based in Geneva, Switzerland</u>: Gavi sponsors a defined contribution term savings plan with Zurich International Life Limited ("the Geneva Plan"). Membership in the Geneva Plan is for all employees with Gavi employment contracts of four or more months. The Geneva Plan is funded by both Gavi and employees' contributions that are based on the employees' gross annual salaries. Gavi makes monthly employer contributions to the Geneva Plan at 16% of the employee gross salary. Each employee has a compulsory 5% contribution. The total amount expensed for Gavi's contributions was US\$ 5.3 million and US\$ 4.7 million for the years ended 31 December 2014 and 2013, respectively.

Employees Based in Washington, DC: Gavi and the Campaign sponsor 401(k) defined contribution plans (the "Washington Plans"), which are United States retirement savings plans under the United States Internal Revenue Code, for all eligible employees. Employees become eligible upon being hired and may participate starting on the first day of any month. Employees may contribute voluntary salary deferrals to the Washington Plans, subject to United States Internal Revenue Service limitations. Gavi's and the Campaign's annual matching contributions equal 1% of each vested participant's compensation and a 3% contribution due to a safe harbour provision. Participants are fully vested upon employment. In addition, Gavi's and the Campaign's boards approved discretionary spending equalling 12% of each participant's compensation in order to better align the Washington Plans with the Geneva Plan. The amount expensed for Gavi's and the Campaign's contributions were US\$ 514 thousand and US\$ 566 thousand for the years ended 31 December 2014 and 2013, respectively.

#### 14. LEASES

Gavi had a five-year lease agreement for office space in Geneva, Switzerland, which commenced in January 2007 and ended in December 2011. This lease was renewed for a five-year period, under the same terms, commencing in January 2012. Gavi also has a ten-year lease agreement for office space in Washington, DC, which commenced in November 2003. In September 2007, the Campaign moved out of its then leased office space in Washington, DC and sublet the space until the lease term ended on 29 November 2013. Gavi then entered into a new ten-year lease agreement with a five-year option to renew at its current branch address, which commenced in June 2007. In July 2014, Gavi entered into a lease agreement for additional office space in Geneva for an initial period of 5 years ending in June 2019. This lease is tacitly renewed on an annual basis thereafter unless twelve months advance notice is given to vacate.

Gavi's future minimum lease payments and related sublessor income are as follows:

In Thousands of US\$	Expenses Income		Net Expense	
Year Ending 31 December 2015	4,033	375	3,658	
Year Ending 31 December 2016	4,092	158	3,934	
Year Ending 31 December 2017	1,324	72	1,252	
Year Ending 31 December 2018	498	-	498	
Year Ending 31 December 2019	249	-	249	
Total	10,196	604	9,592	

Rent expense for these leases is recognised on a straight-line basis over the term of the leases. Rental expense remained flat at US\$ 3.8 million for the years ended 31 December 2014 and 2013.

#### 15. CONCENTRATIONS OF CREDIT RISK

Financial instruments that potentially subject the Gavi Group to concentrations of credit risk consist of deposits in banks in excess of deposit insurance limits in Switzerland, the United Kingdom and the United States. Bank deposits in these countries are insured up to limits guaranteed by the Swiss Banks' and Securities Dealers' Depositor Protection Association, the United Kingdom's Financial Services Compensation Scheme ("FSCS") and the United States Federal Deposit Insurance Corporation ("FDIC") respectively. The Gavi Group also invests its excess cash in money market and debt instruments and has established guidelines relative to diversification and maturities aimed at maintaining safety and liquidity.

The deposit insurance limits in Switzerland and the United Kingdom are SFr 100 thousand and £ 85 thousand respectively, per depositor, per insured depository institution. In the US, the standard maximum FDIC deposit insurance amount per depositor, per insured depository institution for each account ownership category is US\$ 250 thousand. While amounts in the Gavi Group's demand deposit accounts at times exceed the amounts guaranteed in the respective jurisdictions and therefore bear some risk, the Gavi Group has not experienced, nor does it anticipate, any credit losses on these financial instruments.

The World Bank manages IFFIm's credit risk related to its derivative contracts by serving as the counterparty for all IFFIm's swaps. No collateral or other security is held in support of IFFIm's financial assets or liabilities. To manage credit risk related to investments, the World Bank invests the pooled assets in liquid instruments such as money market deposits, government and agency obligations. The World Bank is limited to investments with minimum credit ratings at the time of purchase as follows:

- Money market deposits issued or guaranteed by financial institutions whose senior debt securities are rated at least A-.
- Government and agency obligations issued or unconditionally guaranteed by government agencies rated at least AA- if denominated in a currency other than the home currency of the issuer, otherwise no rating is required. Obligations issued by an agency or instrumentality of a government, a multilateral organisation or any other official entity require a minimum credit rating of AA-.
- Mortgage-backed securities, asset-backed securities and corporate securities whose minimum rating is AAA.

As of 31 December 2014, the Gavi Group had the following concentrations of credit risk with respect to contributions receivable:

- The Gavi Group's contributions receivable as of 31 December 2014 included US\$ 2.1 billion and US\$ 1.3 billion of pledges received, either directly or through IFFIm, from the United Kingdom and euro zone countries, respectively. This represented 43% and 27%, respectively, of the Gavi Group's total contributions receivable as of 31 December 2014.
- The Gavi Group's contributions receivable as of 31 December 2014 included US\$ 629 million of pledges from AMC Donors and guaranteed by the World Bank. This represented 13% of the Gavi Group's total contributions receivable as of 31 December 2014.

#### **16. FAIR VALUES OF FINANCIAL INSTRUMENTS**

The following table summarises the Gavi Group's assets measured at fair value along with their valuation hierarchy:

As of 31 December 2014, in Thousands of US\$	Level 1	Level 2	Level 3	Total
Pooled investments:				
Government and agency securities	42,859	554,981	-	597,840
Mortgage and asset-backed securities	-	190,394	-	190,394
Derivatives	2,754	34,015	-	36,769
Money market securities	12,045	128,072	-	140,117
Net securities purchased/sold under resale/repurchase agreements	4,286	37,462	-	41,748
Cash <sup>1</sup>	4,879	-	-	4,879
Other investments:				
Money market funds	87,347	-	-	87,347
Collective equity fund	-	17,820	-	17,820
Registered investment companies	1,024,185	-	-	1,024,185
Limited partnerships and limited liability companies	-	537,870	38,657	576,526
Net contributions receivable	-	1,403,110	3,461,117	4,864,227
Foreign currency forward contracts	-	53,181	-	53,181
Total assets at fair value	1,178,355	2,956,905	3,499,774	7,635,033

As of 31 December 2013, in Thousands of US\$	Level 1	Level 2	Level 3	Total
Pooled investments:				
Government and agency securities	112,488	688,246	-	800,734
Mortgage and asset-backed securities	-	77,243	-	77,243
Derivatives	(3,091)	(15,777)	-	(18,868)
Money market securities	5,392	65,572	-	70,964
Net securities purchased/sold under resale/repurchase				
agreements	191	1,886	-	2,077
Cash <sup>1</sup>	92,621	-	-	92,621
Other investments:				
Collective equity fund	-	16,597	-	16,597
Registered investment companies	1,101,038	-	-	1,101,038
Limited partnerships and limited liability companies	-	358,347	129,512	487,859
Net contributions receivable	-	1,707,073	3,771,645	5,478,718
Foreign currency forward contracts	-	3,336	-	3,336
Total assets at fair value	1,308,639	2,902,523	3,901,157	8,112,319

<sup>&</sup>lt;sup>1</sup> The carrying amount of cash included in Level 1 pooled investments approximates its fair value.

The following table summarises the Gavi Group's liabilities measured at fair value along with their valuation hierarchy:

As of 31 December 2014, in Thousands of US\$	Level 1	Level 2	Level 3	Total
Net programme grants payable	-	1,141,044	-	1,141,044
Long-term debt	-	1,892,780	-	1,892,780
Foreign currency forward contracts payable	-	3,003	-	3,003
Net payable for currency and interest rate swaps	-	1,086,467	-	1,086,467
Total liabilities at fair value	-	4,123,294	-	4,123,294

As of 31 December 2013, in Thousands of US\$	Level 1	Level 2	Level 3	Total
Net programme grants payable	-	1,022,834	-	1,022,834
Long-term debt	-	2,168,030	-	2,168,030
Foreign currency forward contracts payable	-	24,531	-	24,531
Net payable for currency and interest rate swaps	-	1,138,538	-	1,138,538
Total liabilities at fair value	-	4,353,933	-	4,353,933

The following table provides a summary of changes in the fair value of Level 3 financial assets:

		Investments as of	
In Thousands of US\$	31 December 2014	31 December 2014	Total
Fair value as of 1 January 2014	3,771,645	129,512	3,901,157
Net realised fair value gains	96,354		96,354
Net unrealised fair value gains	4,578	2,476	7,054
New contributions / purchases	-	20,005	20,005
Contributions received / redemptions	(411,460)	-	(411,460)
Transfer out	-	(113,336)	(113,336)
Total assets at fair value	3,461,117	38,657	3,499,774

In Thousands of US\$		Investments as of 31 December 2013	Total
iii iiiousalius oi osp	51 December 2015	Ji December 2015	Iotai
Fair value as of 1 January 2013	4,088,866	40,633	4,129,499
Net realised fair value gains	71,450	-	71,450
Net unrealised fair value (losses)/gains	(16,437)	14,498	(1,939)
New contributions / purchases	-	118,032	118,032
Contributions received / redemptions	(372,234)	-	(372,234)
Transfer out	-	(43,651)	(43,651)
Total assets at fair value	3,771,645	129,512	3,901,157

Level 3 investments consist of investments in three underlying funds that are subject to a one year lock-up period. Redemptions of shares in the underlying funds are restricted until the first anniversary of the subscription payment. The funds' net asset values are calculated by the underlying funds' managers using various techniques. The units of the underlying funds are not publicly traded and are subject to the required notice periods specified in the offering documents of each of the underlying funds. As a result of the one year lock-up, the carrying values of the underlying funds may not be indicative of the values ultimately realised on redemption, and significant and reasonable increases or decreases in the marketability of any of the holdings of the underlying funds would result in significant increases or decreases in fair value. Transfers out represent Level 3 investments in underlying funds with lock-up

periods which have expired as of 31 December 2014. These investments have been reclassified as Level 2 due to the Gavi Group's ability to redeem the investments, in the near term, at the net asset value at the measurement date. Transfers are deemed to have occurred as of the end of the period.

The techniques applied in determining the fair values of financial instruments are described in the Fair Values of Financial Instruments section of Note 2 to the financial statements.

#### 17. SUBSEQUENT EVENTS

In preparing these consolidated financial statements, the Gavi Group evaluated subsequent events through 24 August 2015, which represents the date that the consolidated financial statements were issued.



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#### **Independent Auditors' Report**

The Board of Directors

#### The GAVI Alliance, Geneva

We have audited the accompanying consolidated financial statements of the GAVI Alliance, which comprise the consolidated statements of financial position as of 31 December 2014 and 2013, and the related consolidated statements of activities, cash flows and functional expenses for the years then ended, and the related notes to the consolidated financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with U.S. generally accepted accounting principles; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the consolidated financial statements referred to above present fairly in all material respects, the financial position of the GAVI Alliance as of 31 December 2014 and 2013, and the change in their net assets and their cash flows for the years then ended in accordance with U.S. generally accepted accounting principles.

KPMG SA

Pierre-Henri Pingeon Licensed Audit Expert Karina Vartanova Licensed Audit Expert

Geneva, Switzerland, 24 August 2015

# THE INTERNATIONAL FINANCE FACILITY FOR IMMUNISATION

CONSOLIDATED FINANCIAL STATEMENTS

The summary financial statements of IFFIm for the year ended 31 December 2014 set out on pages 45 to 68 do not constitute the charitable company's statutory accounts for the years ended 31 December 2014 or 2013 but are derived from those accounts. Statutory accounts for 2014 and 2013 have been delivered to the registrar of companies. The auditor has reported on those accounts; their reports were unqualified, did not include reference to any matters to which the auditor drew attention by way of emphasis without qualifying their report and did not contain a statement under section 498 (2) or (3) of the Companies Act 2006.

Although the full text of the financial statements has been included in the summary financial statements, the trustees' report has not been included. The summary financial statements do not contain sufficient information to allow as full an understanding of the results and state of affairs of the company as would be provided by the full annual accounts and reports. The full annual report can be obtained free of charge from http://www.iffim.org/finance/trustees-reports-and-financial-statements/.

The Companies Act 2006 requires this auditor's report, accompanying the accounts of The International Finance Facility for Immunisation in The GAVI Alliance Annual Financial Report, to be a copy of our report to the trustees on the full annual accounts and trustees' report. To make readers aware, the trustees' report, referred to in the copy of our auditors' report, has not been included in The GAVI Alliance Annual Financial Report.

## CONSOLIDATED STATEMENTS OF INCOME AND EXPENDITURES

In Thousands of US\$	Note	Year Ended 31 December 2014 Restricted Funds	Year Ended 31 December 2013 Restricted Funds
in inousands of 05\$	Note	runas	runas
<u>Turnover</u>			
Contribution revenue	19	-	-
Operating expenses			
Treasury manager's fees	21	2,298	2,276
Governance costs	21	2,813	2,701
Total operating expenses		5,111	4,977
Other operating income			
Donated services	19	1,109	1,096
Operating loss		(4,002)	(3,881)
Financing and investment income (expenses)			
Financing and investment income (expenses)  Financing income (expenses) on bonds and bond swaps:			
Net fair value gains on bonds and bond swaps.	22	40,053	71,106
Interest expense on bonds	22	(51,328)	(77,712)
Net financing expenses on bonds and bond swaps	22	(11,275)	(6,606)
Net infancing expenses on bonds and bond swaps		(11,213)	(0,000)
Other financing income (expenses):			
Net fair value gains on pledges and pledge swaps	22	121,936	153,671
Other foreign exchange losses	22	(574)	(906)
Other financing charges		(1,252)	(3,722)
Net other financing income		120,110	149,043
Investment income:			
Investment and interest income	20	2,950	3,752
Total financing and investment income		111,785	146,189
Surplus for the year		107,783	142,308

The accompanying notes are an integral part of these financial statements.

### CONSOLIDATED STATEMENTS OF FINANCIAL ACTIVITIES

In Thousands of US\$	Note	Year Ended 31 December 2014 Restricted Funds	Year Ended 31 December 2013 Restricted Funds
	11010	1 41145	1 41145
Incoming resources from generated funds			
Voluntary income:			
Donated services	19	1,109	1,096
Total voluntary income		1,109	1,096
Investment and interest income	20	2,950	3,752
Total incoming resources from generated funds		4,059	4,848
Resources expended			
Cost of generating funds:	2.4	2 222	2 276
Treasury manager's fee	21	2,298	2,276
Financing charges	21	52,580	81,434
Total cost of generating funds		54,878	83,710
Governance costs	21	2,813	2,701
Total resources expended		57,691	86,411
Net resources expended		(53,632)	(81,563)
Net fair value gains on pledges, bonds and swaps	22	161,415	223,871
Net change in funds		107,783	142,308
Total funds as of the beginning of the year		572,615	430,307
Total funds as of the end of the year		680,398	572,615

The accompanying notes are an integral part of these financial statements.

All incoming resources and resources expended derive from continuing operations and there are no gains or losses other than those included in this statement.

## **BALANCE SHEETS**

Group and Parent Company In Thousands of US\$  Note	As of 31 December 2014	As of 31 December 2013
Noncurrent accets		
Noncurrent assets Sovereign pledges due after more than one year 23	2,892,316	3,101,996
Derivative financial instruments due after more than one year 25	2,892,310 757	214
berivative infancial instruments due after more than one year 25	737	214
<u>Current assets</u>		
Sovereign pledges due within one year 23	260,413	260,031
Derivative financial instruments due within one year 25	1,737	55,478
Prepayments	147	143
Cash and funds held in trust:		
Cash	3,349	22
Funds held in trust 24	1,011,747	1,024,771
Total cash and funds held in trust	1,015,096	1,024,793
Total current assets	1,277,393	1,340,445
<u>Current liabilities</u>		
Creditors falling due within one year 26	423,595	725,590
Derivative financial instruments due within one year 25	81,223	105,262
Grants payable within one year	-	150,000
Total current liabilities	504,818	980,852
Net current assets	772,575	359,593
Total assets less current liabilities	3,665,648	3,461,803
Creditors falling due after more than one year 27	1 470 449	1 442 156
Derivative financial instruments due after more than one year 25	1,470,448 1,007,738	1,443,156 1,088,968
Grants payable after more than one year	507,064	357,064
Net assets	680,398	572,615
ואבו מטפנט	000,398	3/2,015
Restricted funds	680,398	572,615

The accompanying notes are an integral part of these financial statements.

## CONSOLIDATED STATEMENTS OF CASH FLOWS

		Year Ended 31 December 2014 Restricted	Year Ended 31 December 2013 Restricted
In Thousands of US\$	Note	Funds	Funds
Cash flows from operating activities			
Cash inflows from operating activities		268,082	78,078
Net cash inflows from operating activities		268,082	78,078
			70,070
Returns on investments and servicing of finance			
Investment and interest income received	20	2,950	3,752
Interest paid on bonds		(63,705)	(81,895)
Management of liquid resources			
Decrease (Increase) in funds held in trust	33	13,024	(478,123)
Net cash outflows from investments, servicing of finance, and liquid			
resources		(47,731)	(556,266)
Cash flows from financing activities			
Proceeds from bond issuances	33	500,000	835,763
Redemption of bonds	33	(717,024)	(358,102)
Net cash (outflows) inflows from financing activities		(217,024)	477,661
		, , ,	,
Net change in cash		3,327	(527)
Cash as of the beginning of the year		22	549
Cash as of the beginning of the year		3,349	22
cash as of the cha of the year		3,349	22

Reconciliation of net change in funds to net cash flows from operating activities:

In Thousands of US\$	2014	2013
Net change in funds	107,783	142,308
Investment and interest income	(2,950)	(3,752)
Bond interest expense	51,328	77,712
Fair value gains on sovereign pledges	(85,679)	(67,053)
Fair value (gains) losses on bonds	(45,849)	(264,488)
Payments received from donors	294,977	267,168
(Increase) Decrease in prepayments	(4)	194
(Decrease) increase in derivative financial instruments	(52,071)	125,950
Increase in trade creditors and amounts due to related parties	547	39
Decrease in grants payable	-	(200,000)
Net cash inflows from operating activities	268,082	78,078

The accompanying notes are an integral part of these financial statements.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### 18. SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies of the International Finance Facility for Immunisation Company ("IFFIm") are summarised below. These accounting policies were consistently applied from prior years. IFFIm's consolidated financial statements have been prepared on a going concern basis and approved by its trustees in accordance with applicable law and United Kingdom Generally Accepted Accounting Standards. Following discussions and agreement with the World Bank, the trustees do not foresee the World Bank calling collateral that would cause IFFIm to be unable to meet its required financial obligations and, therefore, the trustees concluded that the going concern basis of accounting is appropriate because there are no material uncertainties related to events or conditions that may cast significant doubt about IFFIm's ability to continue as a going concern.

Basis of Accounting: The consolidated financial statements are prepared:

- on the accruals basis of accounting, under the historical cost convention, with the exception of sovereign pledges, funds held in trust, derivative financial instruments, bonds payable and grants payable, which are included at fair value,
- in accordance with the Statement of Recommended Practice: Accounting and Reporting by Charities, issued in March 2005, applicable United Kingdom Generally Accepted Accounting Standards and the Companies Act 2006,
- in accordance with FRS26 Financial Instruments: Recognition and Measurement, sovereign pledges, funds held in trust, derivative financial instruments, bonds payable and grants payable are measured at fair value with changes in fair value recognised in the income statement. These assets and liabilities are recorded at fair value based on the methodologies described in Note 32.

<u>Basis of Consolidation</u>: A subsidiary is an entity controlled by a group. Control exists when the group has the power, directly or indirectly, to govern the financial and operating policies of an entity so as to obtain benefits from its activities. The financial statements of a subsidiary are included in the consolidated financial statements from the date that control commences until the date that control ceases. Intragroup balances, and any gains and losses or income and expenses arising from intragroup transactions, are eliminated in preparing the consolidated financial statements. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

IFFIm has control over IFFIm Sukuk Company Limited ("IFFImSC"), a Cayman Islands company with limited liability, which was incorporated on 3 November 2014 under the Companies Law (2013 Revision) of the Cayman Islands with company registration number 293422. Therefore, these consolidated financial statements include the accounts of IFFImSC. IFFImSC was established for the sole purpose of issuing sukuk certificates in support of IFFIm's operations. Cash of US\$ 250 and IFFIm Sukuk Company share capital of US\$ 250 are included in the group balance sheet but not included in the parent company balance sheet. The company has elected to take the exemption under section 408 of the Companies Act 2006 not to present separate parent company statements of income and expenditures. The parent company's turnover for the year ended 31 December 2014 was zero.

<u>Contribution Revenue</u>: Voluntary income received by way of contributions and grants that are for a defined portfolio of programme implementing countries or specified purposes is recognised as revenue in the restricted net asset class when there is a contractual obligation, certainty of receipt and when it can be reliably measured. Contributions and grants are reported as contribution revenue at fair value in the year in which payments are received or unconditional promises to give or pledges are made. See Notes 19 and 23 for more details on revenue calculation and recognition of pledges.

Donated Services: Donated services are included at the value to IFFIm of the service provided.

<u>Charitable Activities</u>: Charitable expenses comprise the direct costs of immunisation, vaccine procurement and health systems strengthening ("HSS") grants by IFFIm. They are recognised as expenses in the Statements of Financial Activities when indicative funding confirmations to the GAVI Alliance ("Gavi") have been signed by any trustee on behalf of IFFIm's board.

<u>Governance Costs</u>: Governance costs include the expenditure associated with meeting the constitutional and statutory requirements of IFFIm and include audit fees, legal fees as well as the costs of providing strategic direction to IFFIm.

<u>Costs of Generating Funds</u>: Any costs of securing the sovereign pledges that are borne by IFFIm are expensed through its Statements of Financial Activities in the periods in which they are incurred. IFFIm is allocated a percentage of the fundraising costs with the assignment of the pledges from Gavi to IFFIm. Consequently, IFFIm's costs of generating funds comprise the treasury manager's fees for managing IFFIm's

funds held in trust that generate its investment income and for managing IFFIm's borrowings that generate the funds that IFFIm grants to Gavi for immunisation, vaccine procurement and HSS programmes.

The bond issuance costs are presented as finance charges in the Statements of Financial Activities.

<u>Interest Income and Expense</u>: Investment and interest income is recognised during the period in which it is earned. Interest expense is recognised during the period in which it is incurred.

<u>Sovereign Pledges</u>: Sovereign pledges are recognised as contribution revenue and as receivables upon assignment of donor contributions to IFFIm by Gavi. Sovereign pledges are initially recognised at fair value then subsequently remeasured at fair value as of each reporting date. Gains and losses due to changes in fair market values are reported in fair value gains (losses) in the Statements of Financial Activities. Contribution amounts received from donors depend on a Grant Payment Condition (the "GPC") which allows the donors to reduce such amounts. See Note 32 for details of the GPC.

<u>Funds Held in Trust</u>: IFFIm's share in the pooled investment portfolio is measured at fair value on initial recognition, and then subsequently remeasured at fair value at the reporting date in accordance with FRS 26 Financial Instruments: Measurements and FRS 29 Financial Instruments: Disclosure. Gains or losses due to changes in fair market values are reported in fair value gains (losses) in the Statements of Financial Activities. See Notes 24 and 32 for further details.

<u>Cash</u>: Cash consists of cash at depository bank accounts. Cash does not include IFFIm's pooled investment portfolio, which is presented separately as funds held in trust in the Balance Sheets.

<u>Derivative Financial Instruments</u>: IFFIm uses derivatives to manage its assets and liabilities. Derivative financial instruments are accounted for at fair value. Changes in the fair values of derivatives are recognised as changes in restricted net assets in the periods of the changes and reported in fair value gains (losses) in the Statements of Financial Activities.

In applying FRS 26 Financial Instruments: Measurements, IFFIm has elected not to apply hedge accounting.

<u>Bonds Payable</u>: Bonds payable are recognised at fair value at the time of issuance and subsequently remeasured at fair value at each reporting date. Bonds payable have been elected to be fair valued as IFFIm manages all its assets and liabilities on a fair value basis. The bond issuance costs are written off in the year of issue and are reported in other resources expended as finance charges in the Statements of Financial Activities. Gains or losses due to changes in fair market values are reported in fair value gains (losses) in the Statements of Financial Activities.

As IFFIm's bonds payable are measured at fair value with changes in fair value recognised in the income statement, bond issuance costs are expensed as incurred.

<u>Grants Payable</u>: Grants payable are recognised at fair value when an indicative funding confirmation to Gavi has been signed by one of IFFIm's trustees on behalf of the IFFIm's board. They are subsequently remeasured at fair value at each reporting date. Gains or losses due to changes in fair market values are reported in fair value gains (losses) in the Statements of Financial Activities.

<u>Funds</u>: Funds, revenues, gains and losses are classified based on the existence of grantor-imposed restrictions. IFFIm receives its funding from grantors or by raising funds by borrowing in worldwide capital markets. Proceeds are used to fund programmes for a defined portfolio of eligible countries or specified purposes. Therefore all funds are treated as restricted funds. See Note 32 for IFFIm's defined portfolio of eligible countries.

<u>Foreign Currency Remeasurement</u>: The consolidated financial statements are presented in United States dollars which is IFFIm's functional and reporting currency. All financial assets are monetary assets. As such, foreign currency transactions are translated into the functional currency using the exchange rates in effect on the dates on which they occur. Exchange gains and losses arising on settled transactions are included in other incoming funds in the Statements of Financial Activities. Gains and losses on the translation of foreign currency denominated assets and liabilities at year end exchange rates are included in fair value gains (losses) in the Statements of Financial Activities.

<u>Use of Estimates</u>: The preparation of the consolidated financial statements in conformity with United Kingdom accounting standards requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the consolidated financial statements and the reported amounts of the revenues and expenses during the year. Actual results could differ from these estimates.

Significant estimates are used in determining the fair values of IFFIm's sovereign pledges receivable, bonds payable and derivative financial instruments. The natures of these significant estimates are described in Note 32.

#### 19. CONTRIBUTION REVENUE

<u>Contribution Revenue</u>: Several governments (the "Grantors") have entered into legally binding obligations to make scheduled grant payments to Gavi over periods of up to 20 years. Gavi has assigned the right to receive these grant payments to IFFIm in consideration for IFFIm's agreement to assess for approval immunisation, vaccine procurement and HSS programmes presented to IFFIm by Gavi, and to use its reasonable endeavours to raise funds for such programmes if approved.

The details of the grant obligations entered into by the Grantors are as follows:

Grantor	Grant Date	Payment Period	Grant Amo Thousa		Grant Amount, in Thousands of US\$ <sup>3</sup>
Commonwealth of Australia	28 March 2011	10 years	A\$ (AUD)	250,000	205,163
Republic of France <sup>1</sup>	2 October 2006	19 years 15 years	€ (EUR)	372,800	453,157
•		,	- (,	867,160	*
Republic of France <sup>2</sup>	7 December 2007	19 years	€ (EUR)	· ·	
Republic of Italy	2 October 2006	20 years	€ (EUR)	473,450	575,502
Republic of Italy	14 November 2011	14 years	€ (EUR)	25,500	30,997
State of the Netherlands	18 December 2009	7 years	€ (EUR)	80,000	97,244
Kingdom of Norway	2 October 2006	5 years	US\$ (USD)	27,000	27,000
Kingdom of Norway	31 August 2010	10 years	Nkr (NOK)	1,500,000	202,091
Republic of South Africa	13 March 2007	20 years	US\$ (USD)	20,000	20,000
Kingdom of Spain	2 October 2006	20 years	€ (EUR)	189,500	230,347
Kingdom of Sweden	2 October 2006	15 years	Skr (SEK)	276,150	35,717
United Kingdom	2 October 2006	20 years	£ (GBP)	1,380,000	2,153,973
United Kingdom	5 August 2010	19 years	£ (GBP)	250,000	390,213
Cumulative contribution revenue si	nce inception				5,475,480

<sup>&</sup>lt;sup>1</sup> Acting through Agence Française de Développement.

<u>Donated Services</u>: IFFIm received donated administrative services from Gavi in 2014 and 2013. The services donated by Gavi were valued by using a comprehensive cost allocation model to calculate a single administrative support amount.

The following donated services were recorded as both income and expense and valued at an amount equal to the cost incurred by Gavi:

In Thousands of US\$	2014	2013
Administrative support	1,109	1,096
Total donated services	1,109	1,096

#### 20. INVESTMENT AND INTEREST INCOME

In Thousands of US\$	2014	2013	
Income from funds held in trust	2,931	3,735	
Bank account interest	19	17	
Total investment and interest income	2,950	3,752	

<sup>&</sup>lt;sup>2</sup> Acting through the Ministry of Economy, Industry and Employment.

<sup>&</sup>lt;sup>3</sup> These amounts represent the United States dollar equivalent amounts of Grantor pledges at the exchange rates as of 31 December 2014.

#### 21. TOTAL RESOURCES EXPENDED

In Thousands of US\$	2014	2013
Cost of generating funds		
<u>Treasury manager's fees:</u>		
Financial operations management	2,298	2,276
Finance charges:		
Bond interest expense	51,328	77,712
Other financing charges	1,252	3,722
Total finance charges	52,580	81,434
Total cost of generating funds	54,878	83,710
Governance costs		
Professional services:		
Consultancy fees	209	157
GAVI administrative support fee	1,109	1,096
Legal fees	525	526
Auditor's remuneration:		
Statutory audit	158	145
Audit related assurance services	164	157
Tax compliance services	32	23
Other governance costs:		
Trustees' indemnity insurance premiums	463	470
Trustees' meeting and travel expenses	132	127
Other administrative expenses	21	-
Total governance costs	2,813	2,701

<u>Administrative and Financial Management Support</u>: Pursuant to the Finance Framework Agreement entered into among IFFIm, the Grantors, the World Bank, and Gavi, IFFIm has no employees. IFFIm outsources all administrative support to Gavi, and outsources its treasury function, together with certain accounting and financial reporting support, to the World Bank.

<u>Trustees' Expenses</u>: IFFIm's trustees are not remunerated. They are, however, reimbursed for expenses they incur in attending meetings and performing other functions directly related to their duties as trustees. IFFIm also incurs professional indemnity insurance premium expenses for the trustees. IFFIm had five trustees as of 31 December 2014.

#### 22. FAIR VALUE GAINS AND LOSSES

In Thousands of US\$	2014	2013
Fair value gains (losses) on bonds and bond swaps		
Fair value gains on bonds	45,849	264,488
Net fair value losses on bond swaps	(5,796)	(193,382)
Interest expense on bonds	(51,328)	(77,712)
Net fair value losses on bonds and bond swaps	(11,275)	(6,606)
Fair value gains on pledges and pledge swaps		
Fair value gains on sovereign pledges	85,679	67,053
Net fair value gains on pledge swaps	36,257	86,618
Net fair value gains on pledges and pledge swaps	121,936	153,671
Other foreign exchange losses	(574)	(906)
Net fair value gains on pledges, bonds and swaps	110,087	146,159

#### 23. SOVEREIGN PLEDGES

IFFIm's sovereign pledges represent grants from the Grantors. These legally binding payment obligations are irrevocable by the Grantors and are paid in several instalments according to predetermined fixed payment schedules.

The total amounts paid by the Grantors to IFFIm are impacted by the GPC. See Note 32 for further details.

Sovereign pledges, like contribution revenue, are recognised upon assignment of the Grantor contributions to IFFIm by Gavi. Fair value adjustments due to changes in interest rates, the GPC, discounting and exchange rates are recognised from inception until year end.

Sovereign pledges were comprised of:

Group and Parent Company In Thousands of US\$	2014	2013
Balance as of the beginning of the year	3,362,027	3,562,142
Payments received from donors	(294,977)	(267,168)
Fair value gains	85,679	67,053
Balance as of the end of the year	3,152,729	3,362,027
Sovereign pledges due within one year	260,413	260,031
Sovereign pledges due after more than one year	2,892,316	3,101,996
Total sovereign pledges	3,152,729	3,362,027

Note 25 provides details on fair value gains from interest rate and currency swaps that were recognised related to the sovereign pledges due.

#### 24. FUNDS HELD IN TRUST

Funds held in trust represent cash, money market instruments, government and agency obligations, asset-backed securities and corporate securities (together "Liquid Assets") that are managed by the World Bank. The World Bank maintains a single investment portfolio (the "Pool") for IFFIm and other trust funds it administers. The World Bank maintains the Pool's assets separate and apart from the funds owned by the World Bank Group.

The Pool is divided into sub-portfolios to which allocations were made based on fund specific investment horizons, risk tolerances and other eligibility requirements set by the World Bank. Under an investment strategy approved by IFFIm's trustees, IFFIm's Liquid Assets were invested in high-grade fixed-income instruments with interest rate sensitivity matching that of the liabilities funding the portfolio.

Group and Parent Company In Thousands of US\$	2014	2013
IFFIm's share in the Pool's fair value	1,011,747	1,024,771

The Pool's fair value is based on market quotations. Gains, losses and investment income are recognised in the period in which they occurred and are allocated to IFFIm on a daily basis. These net gains totalled US\$ 3 million and US\$ 3.7 million for the years ended 31 December 2014 and 2013, respectively, and were reported as investment income in the Consolidated Statements of Financial Activities.

#### 25. DERIVATIVE FINANCIAL INSTRUMENTS

IFFIm entered into interest rate and currency swaps that economically hedged certain risks as discussed below.

For financial reporting purposes, IFFIm elected not to define any qualifying hedge relationships as defined by FRS 26 Financial Instruments: Measurements. All derivatives were valued at fair value recognising the resulting gains and losses in the Consolidated Statements of Financial Activities during the period in which they occur. Net gains on derivatives were recognised as changes in restricted net assets.

The World Bank, as IFFIm's treasury manager, executed a comprehensive swap programme to mitigate IFFIm's exposure to movements in foreign currency and interest rates. IFFIm's swap contracts under the comprehensive swap programme were executed: (1) using the market exchange and interest rates at the time the swap contracts were written, (2) considering the different payment profiles in different grant currencies and, (3) assuming that the reduction amounts due to the GPC will remain at the levels they were as of the time the swap contracts were written, (4) assuming no Grantor defaults.

At issuance, IFFIm's fixed rate bond obligations have been swapped simultaneously on a back-to-back basis into United States dollar 3-month LIBOR, floating-rate liabilities.

As described in Note 30, IFFIm maintains a minimum liquidity equivalent to its cumulative contracted debt service payments for the next twelve months.

The notional amounts and fair values of the interest rate and currency swaps were:

	31 December 2014		31 December 2013	
Group and Parent Company In Thousands of US\$	Notional Amount	Fair Value	Notional Amount	Fair Value
Currency and interest rate swaps receivable related to sovereign pledges	75,273	2,487	_	_
Currency and interest rate swaps receivable related to bonds payable	33,985	7	1,647,230	55,692
Total currency and interest rate swaps receivable		2,494		55,692
Currency and interest rate swaps payable related to sovereign pledges	3,751,878	(868,232)	4,487,455	(942,413)
Currency and interest rate swaps payable related to bonds payable	2,854,837	(220,729)	2,287,540	(251,817)
Total currency and interest rate swaps payable		(1,088,961)		(1,194,230)
Total fair value of interest rate and currency swaps		(1,086,467)		(1,138,538)

The World Bank is counterparty on all of IFFIm's currency and interest rate swap contracts and, therefore, the above US\$ 1,086 million net liability on swaps is due to the World Bank.

#### 26. CREDITORS FALLING DUE WITHIN ONE YEAR

Group and Parent Company In Thousands of US\$	2014	2013
Bonds payable falling due within one year	422,332	724,874
Trade creditors	891	563
Amounts due to Gavi	372	153
Total creditors falling due within one year	423,595	725,590

#### 27. CREDITORS FALLING DUE AFTER MORE THAN ONE YEAR

Creditors falling due after more than one year are comprised of bonds payable. IFFIm issues bonds on worldwide capital markets to meet IFFIm's primary objective of funding Gavi's immunisation, vaccine procurement and HSS programmes. IFFIm's outstanding bonds payable were:

					Group and Pai	ent Company
Issue Date	Maturity Date	Coupon Interest Rate	Nominal Amount, in Thousands		Fair Value as of 31 December 2014, in Thousands of US\$	Fair Value as of 31 December 2013, in Thousands of US\$
45.84. 2000	45 M. 2044	2.200/	C (CDD)	250,000		426,132
15 May 2009	15 May 2014	3.38%	£ (GBP)	16,227	-	•
15 May 2009	13 June 2014	0.00%	£ (GBP)	800,000	31,935	31,076 31,451
24 June 2009	24 June 2024	0.50%	R (ZAR)	17,200	31,333	15,536
28 June 2010	27 June 2014	4.77%	A\$ (AUD)	103,300	-	43,433
28 June 2010	27 June 2014 29 June 2020	8.30% 0.50%	R\$ (BRL)	430,000	24,626	24,903
28 June 2010 15 October 2010	15 October 2015	0.50% 5.50%	R (ZAR)	35,000	29,654	32,913
8 December 2010	8 December 2015	5.50% 5.75%	A\$ (AUD) A\$ (AUD)	400,000	338,577	376,037
30 March 2011	24 March 2014	5.75% 7.81%		371,100	330,377	159,609
		6.00%	R\$ (BRL) R\$ (BRL)	105,000		43,325
28 September 2011 29 September 2011	26 September 2014 30 September 2015	3.40%	A\$ (BKL) A\$ (AUD)	12,000	9.977	10,874
29 September 2011	29 September 2016	6.10%	R (ZAR)	650,000	56,116	61,295
28 June 2012	29 June 2015	4.21%	R (ZAR)	471,000	40,322	43,292
28 June 2012	28 December 2016	3.15%	A\$ (AUD)	11,500	9,508	10,148
28 June 2012	29 June 2027	0.50%	R (ZAR)	520,000	15,407	14,643
30 July 2012	24 July 2017	3.10%	A\$ (AUD)	38,000	31,844	33,589
27 March 2013	19 March 2018	5.31%	R (ZAR)	801,000	65,704	71,055
27 March 2013	19 March 2018	5.34%	₹ (TRY)	90,000	35,805	36,757
3 July 2013	5 July 2016	Libor+19bps	US\$ (USD)	700,000	702,356	701,962
4 December 2014	4 December 2017	Libor+15bps	US\$ (USD)	500,000	500,949	-
Total bonds payable		21001113003	034 (032)	,	1,892,780	2,168,030
Due within one year	-				(422,332)	(724,874)
Due after more than	n one year				1,470,448	1,443,156

#### 28. MOVEMENT OF FUNDS

In Thousands of US\$	As of 31 December 2013	Incoming Resources	Resources Expended	As of 31 December 2014
	2 42		(4 =0.4)	2 424 452
Sovereign pledges assigned from Gavi	3,435,757	-	(1,704)	3,434,053
Investment and interest income	67,980	2,950	-	70,930
Other gains (losses) and other income (expenses)	51,626	161,415	(54,878)	158,163
Donated services:				
Administrative support	-	1,109	(1,109)	-
Programme funding to Gavi:				
Country-specific programmes	(2,241,058)	-	-	(2,241,058)
Yellow fever stockpile investment case	(57,140)	-	-	(57,140)
Polio eradication investment case	(191,280)	-	-	(191,280)
Measles mortality reduction investment case	(139,000)	-	-	(139,000)
Maternal and neonatal tetanus investment case	(61,620)	-	-	(61,620)
Pentavalent payment guarantee	(181,050)	-	-	(181,050)
Yellow fever continuation investment case	(43,881)	-	-	(43,881)
Meningitis eradication investment case	(67,719)	-	-	(67,719)
Total restricted funds	572,615	165,474	(57,691)	680,398

In Thousands of US\$	As of 31 December 2012	Incoming Resources	Resources Expended	As of 31 December 2013
Sovereign pledges assigned from Gavi	3,437,362	-	(1,605)	3,435,757
Investment and interest income	64,228	3,752	-	67,980
Other gains (losses) and other income (expenses)	(88,535)	223,871	(83,710)	51,626
Donated services:				
Administrative support	-	1,096	(1,096)	-
Programme funding to Gavi:				
Country-specific programmes	(2,241,058)	-	-	(2,241,058)
Yellow fever stockpile investment case	(57,140)	-	-	(57,140)
Polio eradication investment case	(191,280)	-	-	(191,280)
Measles mortality reduction investment case	(139,000)	-	-	(139,000)
Maternal and neonatal tetanus investment case	(61,620)	-	-	(61,620)
Pentavalent payment guarantee	(181,050)	-	-	(181,050)
Yellow fever continuation investment case	(43,881)	-	-	(43,881)
Meningitis eradication investment case	(67,719)	-	-	(67,719)
Total restricted funds	430,307	228,719	(86,411)	572,615

#### 29. CREDIT RISK

Credit risk is the risk that IFFIm may suffer financial loss should the Grantors, market counterparties or implementing countries fail to fulfil their contractual obligations. The carrying amounts of financial assets represent IFFIm's maximum credit exposures. These maximum exposures were:

In Thousands of US\$	2014	2013	
Sovereign pledges	3,152,729	3,362,027	
Cash, investments and derivatives	(71,371)	(113,745)	
Total credit exposure	3,081,358	3,248,282	

<u>Credit Risk Related to Sovereign Pledges</u>: IFFIm was exposed to Grantor credit risk on pledges from highly rated governments. This exposure is detailed by Grantor in Note 19 above. The Grantors were rated between BBB- and AAA as of 31 December 2014.

The Grantors' credit ratings as of 31 December 2014 and 2013, as determined by Standard and Poor's Ratings Service ("S&P"), were:

Grantor	2014	2013
Commonwealth of Australia	AAA	AAA
Republic of France	AA	AA
Republic of Italy	BBB-	BBB
State of the Netherlands	AA+	AA+
Kingdom of Norway	AAA	AAA
Republic of South Africa	BBB-	BBB
Kingdom of Spain	BBB	BBB-
Kingdom of Sweden	AAA	AAA
United Kingdom	AAA	AAA

IFFIm was also indirectly exposed to implementing country credit risk embodied in the GPC. IFFIm took this risk into account when determining the fair value of sovereign pledges. See Note 32 for details.

<u>Credit Risk Related to Cash, Investments and Derivatives</u>: The World Bank, an AAA credit-rated institution, managed IFFIm's credit risk related to cash, investments and derivatives. The World Bank managed the risk on derivative contracts by serving as the counterparty for all IFFIm's swaps.

To manage credit risk related to investments, the World Bank invests in highly rated Liquid Assets. The World Bank was limited to investments with the following minimum credit ratings at the time of purchase:

- Investments in money market instruments were limited to instruments issued or guaranteed by financial institutions whose senior debt securities were rated at least A- by the major rating agencies.
- Investments in government and agency obligations were limited to obligations issued or
  unconditionally guaranteed by government agencies rated at least AA- by the major rating agencies if
  denominated in a currency other than the issuers' home currencies. Obligations denominated in issuers'
  home currencies required no rating. Obligations issued by an agency or instrumentality of a
  government, a multilateral organisation or any other official entity required a minimum credit rating of
  AA-.
- Investments in asset-backed securities and corporate securities were limited to securities with a minimum rating of AAA.

In order to achieve greater diversification of portfolio risks and generate value, the World Bank has made investments in the short term domestic debt of new sovereign markets offering potential to generate excess yields over LIBOR, mainly from currency basis arbitrage. Investments in these sovereign markets are subject to specific approvals from the financial governing committees of the World Bank and prudent credit limits.

IFFIm's investments in money market instruments, government and agency obligations, asset-backed securities and corporate securities had the following credit ratings:

In Thousands of US\$	2014	2013
Instruments and securities rated AAA	447,276	608,282
Instruments and securities rated AA+	28,600	133,017
Instruments and securities rated AA	158,411	60,611
Instruments and securities rated AA-	98,651	90,006
Instruments and securities rated A+	209,501	1,407
Instruments and securities rated A	21,778	24,799
Instruments and securities rated A-	39,630	63,517
Instruments and securities rated BBB+	7,900	43,132
Total funds held in trust	1,011,747	1,024,771

Cash, receivables and payables included in IFFIm's funds held in trust are reported in the AAA category as they are held by the World Bank, which is an AAA credit-rated institution.

#### 30. LIQUIDITY RISK

Liquidity risk is the risk that IFFIm may be unable to meet its obligations, when they fall due, as a result of a sudden, and potentially protracted, increase in cash outflows. Under its liquidity policy, IFFIm seeks to maintain an adequate level of liquidity to meet its operational requirements, provide predictability of programme funding and support its credit rating. Taking these factors into account, IFFIm maintains a minimum liquidity equivalent to its cumulative contracted debt service payments for the next twelve

months. This minimum liquidity level is recalculated and reset on a quarterly basis. As of 31 December 2014, the calculated minimum liquidity was US\$ 514.5 million and the value of IFFIm's Liquid Assets was US\$ 1,015 million. As of 31 December 2013, the calculated minimum liquidity was US\$ 774 million and the value of IFFIm's Liquid Assets was US\$ 1,025 million.

Based on factors such as the strength of its financial base, its conservative financial policies and the strong support of the Grantors, IFFIm's Global Debt Issuance Programme is rated AA by S&P, AA by Fitch Ratings, and Aa1 by Moody's Investor Service.

In order to help maintain IFFIm's credit ratings and ensure the lowest possible cost of funds, bond issuances are managed against the present value of expected future cash flows from Grantor pledges, in view of the GPC and other credit factors. To provide comfort to the rating agencies and bond holders that IFFIm will always be able to service its bonds, IFFIm only raises bonds against a percentage of the present value of Grantor pledges. The residual, which is still available to IFFIm over time, creates a cushion to protect bond holders against adverse credit events such as a large number of countries entering into protracted arrears to the IMF. The cushion is a percentage of the present value of Grantor pledges, and is established through the Gearing Ratio Limit ("GRL") model. The present value of Grantor pledges used in the GRL model is not reduced by the GPC Fair Value Adjustment, which is described in Note 15.

In order to mitigate the risk that the World Bank may call collateral, an agreement is in place between the World Bank and IFFIm to apply an additional buffer to the GRL to manage the World Bank's exposure under the derivative transactions entered into between IFFIm and the World Bank (the "Risk Management Buffer"). The Risk Management Buffer may be adjusted by the World Bank in its sole discretion. As of 31 December 2014, the Risk Management Buffer was 12% of the present value of expected future cash flows from Grantor pledges.

The following were the contractual undiscounted maturities of IFFIm's financial liabilities, including estimated interest payments:

As of 31 December 2014, in Thousands of US\$	Total Cash Outflows	Due in Less than One Year	Due in 2016	Due in 2017	Due from 2018 through 2030
Bonds payable	(2,056,147)	(447,482)	(791,355)	(550,078)	(267,232)
Grants payable to Gavi	(507,064)	-	(200,000)	(290,000)	(17,064)
Derivative financial liabilities	(1,012,919)	(101,054)	(75,236)	(57,181)	(779,448)
Total undiscounted maturities	(3,576,130)	(548,536)	(1,066,591)	(897,259)	(1,063,744)

As of 31 December 2013, in Thousands of US\$	Total Cash Outflows	Due in Less than One Year	Due in 2015	Due in 2016	Due from 2017 through 2030
Bonds payable	(2,563,385)	(769,432)	(495,451)	(801,035)	(497,467)
Grants payable to Gavi	(507,064)	(150,000)	(357,064)	-	-
Derivative financial liabilities	(1,254,385)	(144,351)	(91,575)	(99,101)	(919,358)
Total undiscounted maturities	(4,324,834)	(1,063,783)	(944,090)	(900,136)	(1,416,825)

The trustees expect that IFFIm will receive cash inflows over the lives of its derivative financial assets. The following are the expected undiscounted inflows from derivative financial assets and the expected undiscounted net cash flows from all of IFFIm's derivative financial instruments:

As of 31 December 2014, in Thousands of US\$	Total Cash Inflows (Outflows)	Due in Less than One Year	Due in 2016	Due in 2017	Due from 2018 through 2030
Derivative financial assets	69,309	18,280	11,407	8,702	30,920
Derivative financial liabilities	(1,012,919)	(101,054)	(75,236)	(57,181)	(779,448)
Net cash outflows	(943,610)	(82,774)	(63,829)	(48,479)	(748,528)

As of 31 December 2013, in Thousands of US\$	Total Cash Inflows (Outflows)	Due in Less than One Year	Due in 2015	Due in 2016	Due from 2017 through 2030
Derivative financial assets Derivative financial liabilities	144,123 (1,254,385)	96,891 (144,351)	16,701 (91,575)	10,499 (99,101)	20,032 (919,358)
Net cash inflows (outflows)	(1,110,262)	(47,460)	(74,874)	(88,602)	(899,326)

#### 31. MARKET RISK

Market risk is the risk that IFFIm's net assets or deficit for the year, or its ability to meet its objectives, may be adversely affected by changes in foreign exchange rates and interest rates. IFFIm's market risk objectives are: (1) understanding the components of IFFIm's market risk, (2) controlling IFFIm's market risk through the use of currency and interest swaps, and (3) facilitating predictable funding of Gavi programmes within a controlled and transparent risk management framework.

IFFIm's market risk is comprised of foreign exchange rate risk and interest rate risk. Each of these is described further below.

<u>Foreign Exchange Rate Risk</u>: IFFIm was exposed to foreign exchange risks from currency mismatches as well as timing differences between receipt of Grantor payments, payment of bond obligations, disbursements to Gavi and issuance of IFFIm bonds. To mitigate these risks, Grantor pledges were swapped into United States dollar floating rate assets and, at issuance, IFFIm's bonds payable were swapped into United States dollar floating rate liabilities.

The carrying amounts of IFFIm's foreign currency assets and liabilities, including derivatives, were:

As of 31 December 2014, in Thousands of US\$	Foreign Currency Assets	Foreign Currency Liabilities	Net Exposure
Australian dollar	552,805	(566,271)	(13,466)
Euro	1,309,514	(1,533,090)	(223,576)
British pound	1,589,803	(1,809,434)	(219,631)
Japanese yen	1	(24)	(23)
Norwegian krone	101,292	(114,259)	(12,967)
New Zealand dollar	1	-	1
Swedish krona	14,222	(15,727)	(1,505)
Turkish lira	35,994	(35,805)	189
South African rand	237,557	(234,110)	3,447

As of 31 December 2013, in Thousands of US\$	Foreign Currency Assets	Foreign Currency Liabilities	Net Exposure
Australian dollar	608,779	(618,737)	(9,958)
Brazilian real	246,397	(246,367)	30
Euro	1,436,869	(1,716,149)	(279,280)
British pound	2,089,291	(2,306,681)	(217,390)
Japanese yen	-	(27)	(27)
Norwegian krone	138,240	(155,571)	(17,331)
New Zealand dollar	2	-	2
Swedish krona	18,339	(20,376)	(2,037)
Turkish lira	37,192	(36,757)	435
South African rand	254,000	(246,639)	7,361

The following exchange rates applied during the year:

In US\$	Average Rate for the Year Ended 31 December 2014	Spot Rate as of 31 December 2014	Average Rate for the Year Ended 31 December 2013	Spot Rate as of 31 December 2013
Australian dollar	0.9026	0.8207	0.9678	0.8942
Brazilian real	0.4249	0.3763	0.4634	0.4234
Euro	1.3287	1.2156	1.3282	1.3767
British pound	1.6477	1.5609	1.5648	1.6525
Japanese yen	0.0094	0.0084	0.0102	0.0095
Norwegian krone	0.1585	0.1347	0.1700	0.1647
New Zealand dollar	0.8307	0.7838	0.8202	0.8221
Swedish krona	0.1457	0.1293	0.1535	0.1560
Turkish lira	0.4567	0.4297	0.5244	0.4674
South African rand	0.0922	0.0866	0.1036	0.0950

<u>Sensitivity to Foreign Exchange Rates</u>: Strengthening of the above currencies, against the United States dollar, as of 31 December 2014 and 2013 would have increased (decreased) IFFIm's net assets and deficits for those years by the amounts shown below. This analysis is based on foreign currency exchange rate variances that IFFIm considered to be reasonably possible at the end of the year. The analysis assumes that all other variables, in particular interest rates, remain unchanged:

	•	et Assets as of 31	Increase (Decrease Year Ended and N Decemb	et Assets as of 31
In Thousands of US\$	10% Strengthening against US\$	10% Weakening against US\$	10% Strengthening against US\$	10% Weakening against US\$
Australian dollar	1,226	(1,499)	905	(1,107)
Brazilian real	-	-	(3)	3
Euro	20,467	(25,015)	25,386	(31,028)
British pound	20,092	(24,557)	19,828	(24,234)
Norwegian krone	1,190	(1,454)	1,576	(1,926)
Swedish krona	141	(172)	186	(228)
Turkish lira	(17)	21	(40)	48
South African rand	(313)	383	(669)	818

Interest Rate Risk: IFFIm was exposed to interest rate risk from differences in the interest rate bases of the bonds payable and funds held in trust. IFFIm used interest rate swaps to mitigate this exposure. The interest rate profiles of IFFIm's interest-bearing financial instruments, including derivatives, with the exception of funds held in trust, were:

In Thousands of US\$	2014 Carrying Amount	2013 Carrying Amount
<u>Fixed rate instruments</u>		
Financial assets	693,624	1,229,416
Financial liabilities	(4,318,869)	(5,111,546)
Net fixed rate instruments	(3,625,245)	(3,882,130)
Variable rate instruments		
Variable rate instruments		
Financial assets	2,780,375	3,263,688
Financial liabilities	(2,160,850)	(2,688,126)
Net variable rate instruments	619,525	575,562

<u>Sensitivity to Interest Rates</u>: Changes of 25 basis points in interest rates as of 31 December 2014 and 2013 would have increased (decreased) IFFIm's net assets and deficits for those years by the amounts shown below. This analysis assumes that all other variables, in particular foreign currency rates, remain unchanged:

In Thousands of US\$	Increase (Decrease) in Deficit for the Year Ended and Net Assets as of 31 December 2014	Increase (Decrease) in Deficit for the Year Ended and Net Assets as of 31 December 2013
25 basis point increase	5,050	5,949
25 basis point decrease	(5,289)	

<u>Value at Risk ("VaR")</u> for Funds Held in Trust: VaR measures, in terms of fair value changes, the potential losses due to adverse market movements over a given interval at a given confidence level. VaR is conceptually applicable to all financial risk types with valid regular price histories. The annual VaR at 95% confidence level for IFFIm's funds held in trust was US\$ 2.4 million and US\$ 1.7 million for the years ended 31 December 2014 and 2013, respectively. IFFIm uses a three-year historical dataset to compute VaR.

#### 32. FAIR VALUES OF FINANCIAL INSTRUMENTS

<u>Fair Values Compared to Carrying Amounts</u>: The fair values of IFFIm's financial assets and liabilities, together with the carrying amounts shown in the statements of financial position, were as follows:

	31 Decem	31 December 2014		ber 2013
In Thousands of US\$	Carrying Amount	Fair Value	Carrying Amount	Fair Value
Assets carried at fair value				
Sovereign pledges	3,152,729	3,152,729	3,362,027	3,362,027
Funds held in trust	1,011,747	1,011,747	1,024,771	1,024,771
Derivative financial instruments	2,494	2,494	55,692	55,692
Total assets carried at fair value	4,166,970	4,166,970	4,442,490	4,442,490
Assets carried at amortised cost				
Prepayments	149	149	143	143
Cash	3,349	3,349	22	22
Total assets carried at amortised cost	3,498	3,498	165	165
Liabilities carried at fair value				
Bonds payable	1,892,780	1,892,780	2,168,030	2,168,030
Grants payable to Gavi	507,064	507,064	507,064	507,064
Derivative financial instruments	1,088,961	1,088,961	1,194,230	1,194,230
Total liabilities carried at fair value	3,488,805	3,488,805	3,869,324	3,869,324
<u>Liabilities carried at amortised cost</u>				
Accounts payable	1,263	1,263	716	716
Total liabilities carried at amortised cost	1,263	1,263	716	716

<u>Fair Value Hierarchy</u>: The table below analyses IFFIm's financial instruments carried at fair value, by valuation method. The different levels have been defined as follows:

- <u>Level 1</u>: Financial instruments that were valued using unadjusted prices quoted in active markets for identical assets and liabilities.
- <u>Level 2</u>: Financial instruments that were valued using inputs, other than quoted prices included with Level 1, which were observable for the asset or liability, either directly or indirectly.
- <u>Level 3</u>: Financial instruments whose valuation incorporated inputs for the asset or liability that were not based on observable market data.

As of 31 December 2014, in Thousands of US\$	Level 1	Level 2	Level 3	Total
<u>Financial assets</u>				
Sovereign pledges	-	-	3,152,729	3,152,729
Funds held in trust	66,822	944,925	-	1,011,747
Derivative financial instruments	-	2,494	-	2,494
Total financial assets	66,822	947,419	3,152,729	4,166,970
Financial liabilities				
Bonds payable	-	1,892,780	-	1,892,780
Grants payable to Gavi	-	507,064	-	507,064
Derivative financial instruments	-	1,088,961	-	1,088,961
Total financial liabilities	-	3,488,805	-	3,488,805

As of 31 December 2013, in Thousands of US\$	Level 1	Level 2	Level 3	Total
<u>Financial assets</u>				
Sovereign pledges	-	-	3,362,027	3,362,027
Funds held in trust	207,600	817,171	-	1,024,771
Derivative financial instruments	-	55,692	-	55,692
Total financial assets	207,600	872,863	3,362,027	4,442,490
Financial liabilities				
Bonds payable	-	2,168,030	-	2,168,030
Grants payable to Gavi	-	507,064	-	507,064
Derivative financial instruments	-	1,194,230	-	1,194,230
Total financial liabilities	-	3,869,324	-	3,869,324

The changes in the aggregate fair value of IFFIm's Level 3 financial assets and liabilities were:

In Thousands of US\$	2014	2013
Balance as of the beginning of the year	3,362,027	3,562,142
Donor payments	(294,977)	(267,168)
Fair value gains	85,679	67,053
Balance as of the end of the year	3,152,729	3,362,027

The bases for techniques that IFFIm applied in determining the fair values of financial assets and liabilities are summarised below.

<u>Funds Held in Trust</u>: The World Bank, as treasury manager, maintains IFFIm's investments on a pooled accounting basis and the pooled investments are reported at fair value. IFFIm's share in pooled cash and investments represents IFFIm's allocated share of the Pool's fair value at the end of the year. The fair value is based on market quotations where available. If quoted market prices are not available, fair values are based on quoted market prices of comparable instruments. The corresponding proportionate interest income and investment gains or losses are recognised by IFFIm in the year in which they occur.

<u>Sovereign Pledges Receivable</u>: Fair values are estimated using a discounted cash flow method. Each cash flow is reduced by an estimated reduction amount due to the GPC and the reduced cash flows are discounted to present value using observable Grantor-specific interest rates.

The GPC allows the Grantors to reduce their payments in the event that an IFFIm-eligible country falls into protracted arrears on its obligations to the International Monetary Fund (the "IMF"). Each implementing country has been ascribed a weight in a reference portfolio that will remain static for the life of IFFIm. Donors reduce the amounts they pay IFFIm by the aggregate percentage weights of countries that are in protracted arrears to the IMF. When countries clear their arrears to the IMF, future amounts payable by donors to IFFIm are increased by the respective weights of those clearing countries. The reference portfolio comprises 70 predetermined IFFIm-eligible countries. Each implementing country has been given a weighting of either 0.5%, 1%, 3% or 5%, totalling of 100%, as shown in the table below. The amount of each Grantor payment is determined 25 business days prior to the due date of such payment.

The reference portfolio as of 31 December 2014 was as follows:

Country	Country Weighting	Total Share
South Sudan, Sudan	0.5%	1%
Afghanistan, Angola, Armenia, Aserbaijan, Benin, Bhutan, Bolivia, Burkina, Faso, Burundi, Cambodia, Cameroon, Central African Republic, Chad, Comoros, Congo, Republic of Cote d'Ivoire, Djibouti, Eritrea, The Gambia, Georgia, Ghana, Guinea, Guinea-Bissau, Guyana, Haiti, Honduras, Kenya, Kiribati, Kyrgyzstan, Lao PDR, Lesotho, Liberia, Madagascar, Malawi, Mali, Mauritania, Moldova, Mongolia, Mozambique, Myanmar, Nepal, Nicaragua, Niger, Papua New Guinea, Rwanda, Sao Tome & Principe, Senegal, Sierra Leone, Solomon Islands, Somalia, Sri Lanka, Tajikistan, Tanzania, Timor-Leste, Togo, Uganda, Ukraine, Uzbekistan, Yemen Republic, Zambia, Zimbabwe	1%	61%
Vietnam	3%	3%
Bangladesh, Democratic Republic of Congo, Ethiopia, India, Indonesia, Nigeria, Pakistan	5%	35%

The fair values of contributions receivable are estimated using the discounted cash flow method. Each cash flow is reduced by an estimated percentage due to the GPC (the "GPC Fair Value Adjustment") and the reduced cash flows are discounted to present value at donor-specific interest rates. The GPC Fair Value Adjustment is calculated using a probabilistic model, which estimates the likelihood and duration that any implementing country might fall into arrears with the IMF over the life of the Grantor pledges. This probabilistic model is based on the assumption that the performance of the implementing countries since 1981 is a reasonable proxy for their future performance.

The initial GPC Fair Value Adjustment used in October 2006 was 17.6%, and it was 14.5% and 14.9% as of 31 December 2014 and 2013 respectively. 1% decreases in the GPC Fair Value Adjustment as of 31 December 2014 and 2013 would have resulted in increases in the fair values of sovereign pledges of US\$ 37 million and US\$ 40 million, respectively. 1% increases in the GPC Fair Value Adjustment would have had equal but opposite effects on the fair values of sovereign pledges.

During the year ended 31 December 2014, three reference portfolio countries were in protracted arrears to the IMF. Those countries were Somalia, Sudan and Zimbabwe.

In July 2011, South Sudan seceded from Sudan and became an independent state. In April 2012, South Sudan became a member of the IMF, and is not in protracted arrears with the IMF. In accordance with the Finance Framework Agreement, on 25 February 2013 Gavi, in consultation with IFFIm and with the prior approval of the World Bank, amended the Reference Portfolio to take into account South Sudan's secession. South Sudan was added to the list of Specified Countries forming the Reference Portfolio and was allocated a Country Weighting of 0.5%, and accordingly, Sudan's country weighting was reduced to 0.5%.

For the above sovereign pledges as of 31 December 2014, market based discount rates ranging from 0% to 5.5% were applied, as appropriate, depending on the donor, payment schedule and currency of the grant payments.

<u>Bonds Payable</u>: The fair values of IFFIm's bonds payable are determined using a discounted cash flow method, which relies on market observable inputs such as yield curves, foreign exchange rates, basis spreads and funding spreads.

For the years ended 31 December 2014 and 2013, the changes in the fair values of bonds payable that were attributable to IFFIm's own credit spreads were decreases of US\$ 6 million and US\$ 13 million, respectively.

<u>Grants Payable to Gavi</u>: These liabilities are short-term in nature and, therefore, their carrying values are deemed to be reasonable estimates of their fair values.

<u>Derivative Financial Instruments</u>: The fair values of derivatives are estimated using a discounted cash flow method representing the estimated cost of replacing these contracts on that date. All model inputs are based on readily observable market parameters such as yield curves, foreign exchange rates, and basis spreads.

#### 33. NOTES TO THE STATEMENTS OF CASH FLOWS

The following table analyses changes in net debt:

In Thousands of US\$	Fair Value as of 31 December 2013	Cash Flows and Fair Value Movements	Fair Value as of 31 December 2014
Cash	22	3,327	3,349
Bonds payable	(2,150,175)	262,873	(1,887,302)
Funds held in trust	1,024,771	(13,024)	1,011,747
Total	(1,125,382)	253,176	(872,206)

In Thousands of US\$	Fair Value as of 31 December 2012	Cash Flows and Fair Value Movements	Fair Value as of 31 December 2013
Cash	549	(527)	22
Bonds payable	(1,937,002)	(213,173)	(2,150,175)
Funds held in trust	546,648	478,123	1,024,771
Total	(1,389,805)	264,423	(1,125,382)

The following table reconciles net cash flows to movement in net debt:

In Thousands of US\$	2014	2013
Increase (decrease) in cash	3,327	(527)
(Decrease) increase in funds held in trust	(13,024)	478,123
Cash outflows (inflows) from financing activities	217,024	(477,661)
Fair value gains (losses) on bonds	45,849	264,488
Movement in net debt in the period	253,176	264,423
Net debt as of the beginning of the year	(1,125,382)	(1,389,805)
Net debt as of the end of the year	(872,206)	(1,125,382)

#### 34. RELATED PARTY TRANSACTIONS

IFFIm's related parties are:

- Gavi: Gavi is a not-for-profit organisation based in Switzerland. Gavi is IFFIm's sole member.
- GFA: GFA was a private company limited by guarantee and incorporated in the United Kingdom under the Companies Act 1985. GFA received irrevocable and legally binding pledges from donor governments and assigned the pledges to IFFIm. GFA was wound up by a member's voluntary liquidation in 2013.
- IFFImSC: IFFImSC is a Cayman Islands company with limited liability, which was incorporated on 3 November 2014 under the Companies Law (2013 Revision) of the Cayman Islands with company registration number 293422. IFFImSC was established for the sole purpose of issuing sukuk certificates in support of IFFIm's operations. On 27 November 2014, IFFImSC issued sukuk certificates for a total amount of US\$ 500 million. These consolidated financial statements include the accounts of IFFImSC.

Balances due to or from related parties are non-interest bearing and do not have specific terms of repayment.

IFFIm's related party balances and transactions were:

In Thousands of US\$	2014	2013
<u>Gavi</u>		
Accounts payable to Gavi	372	153
Programme grants payable to Gavi	507,064	507,064
In-kind contributions received from Gavi	1,109	1,096

#### 35. COMMITMENT AND CONTINGENCIES

The trustees are not aware of any commitments or contingencies as of 31 December 2014 or 2013.

#### **36. CURRENT TAX**

IFFIm is a registered United Kingdom charity and, as such, is exempt from United Kingdom taxation of income and gains falling within s478-489 Corporation Tax Act 2010 and s256 Taxation of Chargeable Gains Act 1992 on its charitable activities. No tax charges arose during the years ended 31 December 2014 or 2013. IFFImSC is a Cayman Islands company with limited liability, incorporated under the Companies Law (2013 Revision) of the Cayman Islands. There are no taxes on income or gains in the Cayman Islands.



## **Independent Auditor's Report to the Members of the International Finance Facility for Immunisation Company**

We have audited the financial statements of the International Finance Facility for Immunisation Company for the year ended 31 December 2014. The financial reporting framework that has been applied in their preparation is applicable law and UK Accounting Standards (UK Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and its members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective Responsibilities of Trustees and Auditor

As explained more fully in the Statement of Trustees' Responsibilities set out on page 7, the trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view.

Our responsibility is to audit, and express an opinion on, the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### **Scope of the Audit of the Financial Statements**

A description of the scope of an audit of financial statements is provided on the Financial Reporting Council's website at www.frc.org.uk/auditscopeukprivate.

#### **Opinion on Financial Statements**

In our opinion the financial statements:

- give a true and fair view of the state of the group's and the charitable company's affairs as at 31 December 2014 and of the group's incoming resources and application of resources, including its income and expenditure, for the year then ended;
- have been properly prepared in accordance with UK Generally Accepted Accounting Practice; and
- have been prepared in accordance with the Companies Act 2006.

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information in the Trustees' Annual Report which constitutes the Annual Report of the Trustees for the financial year for which the financial statements are prepared is consistent with the financial statements.

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- the charitable company has not kept adequate accounting records or returns adequate for our audit have not been received from branches not visited by us; or
- the charitable company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of trustees' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the trustees were not entitled to take advantage of the small companies exemption from the requirement to prepare a strategic report.

Mike Peck

Michael Peck For and on behalf of KPMG LLP, Statutory Auditor Chartered Accountants

15 Canada Square Canary Wharf London E14 5GL 15 June 2015

## THE GAVI CAMPAIGN

ANNUAL FINANCIAL STATEMENTS

## STATEMENTS OF FINANCIAL POSITION

		As of 31 December	As of 31 December
In Thousands of US\$	Note	2014	2013
Assets			
Cash		2,291	3,489
Receivables, prepaid expenses and other assets	44	49	81
	9 & 40	33,604	33,417
Total assets		35,944	36,987
<u>Liabilities and net assets</u>			
<u>Liabilities</u>			
Accounts payable and other liabilities		97	90
Programme grants payable	40, 41	-	1,737
Total liabilities		97	1,827
Net assets			
Unrestricted		35,833	34,422
Temporarily restricted	42	14	738
Total net assets		35,847	35,160
Total liabilities and net assets		35,944	36,987

The accompanying notes are an integral part of these financial statements.

## STATEMENTS OF ACTIVITIES

	Year Ended 31 December	Year Ended 31 December
In Thousands of US\$ Note	2014	2013
Horostrictod		
<u>Unrestricted</u> Revenue		
Contributions from private donors 44	10,794	6,569
Investment income 39	10,794	136
Other revenue 39	74	
Release of net assets	737	34
Total revenue		2,966 9,705
Total revenue	11,796	9,705
<u>Expenses</u>		
Programme	9,158	5,882
Management and general	574	499
Fundraising	653	845
Total expenses	10,385	7,226
Change in unrestricted net assets	1,411	2,479
Temporarily restricted		
Contributions from private donors	13	738
Release of net assets	(737)	(2,967)
Change in temporarily restricted net assets	(724)	(2,229)
	607	250
Change in net assets	687	250
Net assets as of the beginning of the year		
Unrestricted	34,422	31,943
Temporarily restricted	738	2,967
Total net assets as of the beginning of the year	35,160	34,910
Net assets as of the end of the year		
Unrestricted	35,833	34,422
Temporarily restricted	14	738
Total net assets as of the end of the year	35,847	35,160

The accompanying notes are an integral part of these financial statements.

# STATEMENTS OF CASH FLOWS

In Thousands of US\$	Year Ended 31 December 2014	Year Ended 31 December 2013
Net cash flows from operating activities	507	250
Change in net assets	687	250
Adjustments to reconcile change in net assets to net cash from		
Realised and unrealised losses on investments	48	130
Character and Bald Belon		
Changes in assets and liabilities:	22	4.50
Receivables, prepaid expenses and other assets	32	169
Accounts payable and accrued liabilities	7	(4)
Programme grants payable	(1,737)	(1,867)
Net cash used in operating activities	(963)	(1,322)
Cash flows from investing activities		
Purchase of investments	(235)	(265)
Sales of investments	-	268
Net cash (used in) provided by investing activities	(235)	3
Net change in cash	(1,198)	(1,319)
Cash as of the beginning of the year	3,489	4,808
Cash as of the end of the year	2,291	3,489

The accompanying notes are an integral part of these financial statements.

# STATEMENTS OF FUNCTIONAL EXPENSES

Year Ended 31 December 2014, in Thousands of US\$	Programme Expenses	Management and General Expenses	Fundraising Expenses	Total Expenses
Direct programme expenses	9,066	-	-	9,066
Total programme expenses	9,066	-	-	9,066
Payroll and benefits	43	57	354	454
Professional fees	21	347	31	399
Travel and representation	-	-	108	108
Facility and office costs	28	170	160	358
Total operating expenses	92	574	653	1,319
Total expenses	9,158	574	653	10,385

Year Ended 31 December 2013, in Thousands of US\$	Programme Expenses	Management and General Expenses	Fundraising Expenses	Total Expenses
Direct programme expenses	5,833	-	-	5,833
Total programme expenses	5,833	-	-	5,833
Payroll and benefits	-	57	457	514
Professional fees	44	331	33	408
Travel and representation	-	-	108	108
Facility and office costs	5	111	247	363
Total operating expenses	49	499	845	1,393
Total expenses	5,882	499	845	7,226

The accompanying notes are an integral part of these financial statements.

#### NOTES TO THE ANNUAL FINANCIAL STATEMENTS

#### 37. NATURE OF OPERATIONS AND AFFILIATES

The GAVI Campaign (the "Campaign") is a charitable, not-for-profit organisation incorporated in October 1999 and changed its name from the GAVI Fund effective 2 April 2010. The Campaign has served to promote health by: (1) providing vaccines and the means to deliver such vaccines to children of the world in the poorest countries, (2) facilitating the research and development of vaccines of primary interest to the developing world, and (3) providing support in connection with achieving the foregoing purposes, by helping to strengthen health care systems and civil societies supporting such purposes in the developing world. The activities of the Campaign are funded primarily through contributions.

In 2009, the Campaign's activities were reorganised and immunisation operations were transferred to the GAVI Alliance ("Gavi"). The Campaign shifted its focus to concentrate on private sector engagement, mobilising resources and raising the profile of immunisation within the sector, in support of Gavi and other partner organisations that share its mission to save lives and protect health through increased access to immunisation.

In December 2011, the governing board of the Campaign agreed to restructure the Campaign with Gavi becoming the sole member of the Campaign. The Campaign continues as a separate tax exempt organisation in order to facilitate private sector outreach in the United States and the integration and alignment of the Campaign's fundraising and advocacy efforts with Gavi.

#### 38. SIGNIFICANT ACCOUNTING POLICIES

<u>Basis of Accounting</u>: The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States ("US GAAP").

<u>Cash</u>: The Campaign reports all demand deposits as cash. Money market accounts managed by external advisors, with original maturities of three months or less, are reported in the statement of financial position as investments. At times, the balances in bank accounts held in the United States may exceed United States federally insured limits. The Campaign has, however, not experienced any losses in these accounts, and does not believe it is exposed to any significant credit risk related to the accounts.

<u>Investments</u>: The Campaign's investments are governed by its investment policy, and management is handled by external investment managers. The Campaign's investments are recorded at fair value. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Investment sales and purchases are recorded on a trade-date basis, which results in both investment receivables and payables on unsettled investment trades on individually held securities.

Realised and unrealised gains and losses and interest and dividend income are reported as investment income in the statement of activities.

<u>Contributions Receivable</u>: The Campaign's contributions receivable comprise unconditional promises to give from donors. The Campaign records unconditional promises to give at fair value on the date the donor signs the grant agreement. Unconditional promises to give to be collected in more than one year are recorded at the present value of their estimated future cash flows, using risk-adjusted discount rates.

Conditional promises to give are recorded when the conditions are met.

<u>Programme Grants Payable</u>: Programme grants payable are recognised at fair value upon board approval of the related programme commitments.

Fair Value of Financial Instruments: The Campaign measures financial instruments at fair value in accordance with Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") 820 Fair Value Measurements and Disclosures. ASC 820 establishes a framework for measuring fair value and prescribes disclosures about fair value measurements. It emphasises that fair value is a market-based measurement, not an entity-specific measurement and, therefore, a fair value measurement should be determined based on the assumptions that market participants would use in pricing the asset or liability. As a basis for considering market participant assumptions in fair value measurements, ASC 820 also establishes a fair value hierarchy based upon the transparency of the inputs to the valuation of an asset or liability. These inputs may be observable, whereby the market participant assumptions are developed based on market data obtained from independent sources, and unobservable, whereby market participant

assumptions are developed by the reporting entity based on the best information available in the circumstances.

The Campaign elected to report its contributions receivable and programme grants payable at fair value, with changes in fair value reported in the statement of activities. After the abovementioned initial adoption, an election is made at the acquisition of each financial asset or incurrence of each financial liability. This election is irrevocable.

ASC 820 establishes a three-level fair value hierarchy under which financial assets and liabilities are categorised based on the priority of the inputs to the valuation technique. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities, the next-highest priority to observable market-based inputs or inputs that are corroborated by market data and the lowest priority to unobservable inputs that are not corroborated by market data. ASC 820 requires that the valuation techniques used to measure fair value maximise the use of observable inputs and minimise the use of unobservable inputs.

The Campaign's financial assets and financial liabilities recorded at fair value are categorised based on the inputs to the valuation techniques as follows:

- <u>Level 1</u>: Financial assets and liabilities whose values are based on unadjusted quoted prices for identical assets or liabilities in active markets.
- <u>Level 2</u>: Financial assets and liabilities whose values are based on either: (1) quoted prices for similar assets or liabilities in active markets, (2) quoted prices for identical or similar assets or liabilities in non-active markets, or (3) pricing models for which all significant inputs are observable, either directly or indirectly, for substantially the full term of the asset or liability.
- <u>Level 3</u>: Financial assets and liabilities whose values are based on prices or valuation techniques that require inputs that are both unobservable and significant to the overall fair value measurement.

When the inputs used to measure fair value fall within different levels of the hierarchy, the level within which the fair value measurement is categorised is based on the lowest-level input that is significant to the fair value measurement of the asset or liability in its entirety.

The techniques applied in determining the fair values of assets and liabilities are summarised below:

- <u>Cash</u>: The carrying amount approximates the fair value.
- <u>Programme grants payable</u>: These liabilities are short-term in nature and, therefore, their carrying amounts are deemed to be reasonable estimates of their fair values.
- <u>Investments</u>: The fair values of investments are calculated based on quoted market prices per share in active markets (Level 1).

<u>Classification of Net Assets</u>: Net assets are reported as follows:

- Unrestricted Net Assets: Net assets that are not subject to donor-imposed stipulations.
- <u>Temporarily Restricted Net Assets</u>: Net assets subject to donor-imposed stipulations that are expected to be met by actions of the Campaign, the passage of time, or both.
- <u>Permanently Restricted Net Assets</u>: Net assets subject to donor-imposed stipulations that must be maintained permanently by the Campaign. As of 31 December 2014 and 2013, the Campaign did not have any permanently restricted net assets.

<u>Revenue Recognition</u>: Contributions are reported as revenue in the year in which payments are received and/or unconditional promises are made. The Campaign reports gifts of cash and other assets as temporarily restricted support if they are received with donor stipulations that limit the use of the donated assets for specific purposes or use in future periods. When a donor restriction expires, that is, when the time or purpose of the restriction is met, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. Donor-restricted contributions whose restrictions are met in the same year are reported as unrestricted support.

Donated goods and services are included in contributions in the Statements of Activities at their estimated fair values at the date of their receipt. The Campaign received US\$ 613 thousand and US\$ 616 thousand in donated services, recorded as professional fees, travel and representation, and facility and office costs, for the years ended 31 December 2014 and 2013, respectively. Donated services represent an allocation to the Campaign from Gavi for expenses incurred by Gavi in providing the Campaign with administrative support including incremental salaries and related benefits recorded as professional fees, incremental rent, and miscellaneous office and facility costs.

<u>Expenses</u>, <u>Accounts Payable and Accrued Expenses</u>: The Campaign records expenses in the periods to which the transactions, events and circumstances relate.

<u>Allocation of Functional Expenses</u>: The cost of programmes and supporting activities is summarised by their functional classification in the statement of activities and by their natural classification in the statement of functional expenses. Accordingly, certain costs have been allocated among programme activities and supporting services, as shown in the statement of functional expenses.

<u>Income Taxes</u>: The Campaign is exempt from federal income taxes under Internal Revenue Code Section 501(c)(3) and, therefore, has made no provision for federal income taxes.

Management annually reviews its tax positions and has determined that there are no material uncertain tax positions that require recognition in the financial statements. As of 31 December 2014, the statutes of limitations for tax years 2011 through 2013 remain open with the United States federal jurisdiction or the various states and local jurisdictions in which the Campaign files tax returns.

<u>Foreign Currency Transactions</u>: These financial statements are presented in United States dollars, which is the reporting currency of the Campaign. Foreign currency transactions are translated at the prevailing average interbank exchange rates on the date of the transaction. The resulting foreign exchange gains and losses are recognised in the statement of activities.

<u>Use of Estimates</u>: The preparation of the financial statements, in conformity with US GAAP, requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### 39. INVESTMENTS

The fair values of the Campaign's investments as of 31 December 2014 and 2013 were:

In Thousands of US\$	2014	2013	
Registered investment companies	33,604	33,417	
Total investments	33,604	33,417	

Investment income for the years ended 31 December 2014 and 2013 was as follows:

In Thousands of US\$	2014	2013	
Interest	4	1	
Net realised and unrealised losses	(48)	(130)	
Dividends	235	265	
Net investment income	191	136	

#### 40. FAIR VALUES OF FINANCIAL INSTRUMENTS

The following table summarises the Campaign's assets and liabilities measured at fair value along with their valuation hierarchy:

As of 31 December 2014, in Thousands of US\$	Level 1	Level 2	Level 3	Total
Financial assets				
Registered investment companies	33,604	-	-	33,604
Total financial assets	33,604	-	-	33,604

As of 31 December 2013, in Thousands of US\$	Level 1	Level 2	Level 3	Total
<u>Financial assets</u>				
Registered investment companies	33,417	-	-	33,417
Total financial assets	33,417	-	-	33,417
Financial liabilities				
Programme grants payable	-	1,737	-	1,737
Total financial liabilities	-	1,737	-	1,737

#### 41. PROGRAMME GRANTS PAYABLE

The Campaign's unconditional grants committed, but unpaid as of 31 December 2014 and 2013 were US\$ 0 and US\$ 1.7 million, respectively. The programme grants payable as of 31 December 2013 were due in less than one year.

#### 42. TEMPORARILY RESTRICTED NET ASSETS

The Campaign's temporarily restricted net assets due to programme restrictions as of 31 December 2014 and 2013 were US\$ 14 thousand and US\$ 738 thousand, respectively.

#### 43. RETIREMENT PLAN

The Campaign sponsors a 401(k) defined contribution plan for all eligible employees. Employees become eligible upon being hired and may participate starting on the first day of any month. Employees may elect to contribute voluntary salary deferrals to the plan, subject to Internal Revenue Service limitations.

In addition to eligible employees' voluntary salary deferrals to the plan, the Campaign makes a safe harbor nonelective contribution to the plan equal to 3% of each participant's compensation, in which participants are always fully vested during the plan year. The Campaign also makes a discretionary matching contribution equal to 1% of each participant's compensation and a nonelective contribution equal to 12% of each participant's compensation, in which participants are vested based on years of service. For the years ended 31 December 2014 and 2013, the Campaign's contributions to the plan totalled US\$ 50 thousand and US\$ 60 thousand, respectively.

In April 2013, the Campaign's retirement plan and Gavi's retirement plan for its Washington, DC employees were merged. The plans were merged to provide employees of both plans access to a wider variety of investment options, as well as to reduce plan administration costs. Separate accounts are maintained for each entity's share of the plan assets and benefit obligations. Assets from one account cannot be used to pay benefit obligations of another account.

#### 44. RELATED PARTY TRANSACTIONS

The Campaign's related party is Gavi. Gavi is a not-for-profit organisation based in Switzerland committed to saving children's lives and protecting people's health by increasing access to immunisation in poor countries. Effective December 2011, Gavi became the Campaign's sole member. Gavi's contributions to the Campaign, balances due to Gavi by the Campaign and balances due by Gavi to the Campaign, were as follows:

In Thousands of US\$	2014	2013
Donated services from Gavi, included in contributions revenue in the statements of activities	613	616
Receivable from Gavi, included in receivables, prepaid expenses and other assets in the statements of financial position	24	8
Programme grants payable to Gavi, in the statements of financial position	-	1,737

#### 45. CONCENTRATIONS OF CREDIT RISK

Financial instruments that potentially subject the Campaign to concentrations of credit risk consist of deposits in banks and investments in excess of the United States Federal Deposit Insurance Corporation ("FDIC") and other privately insured limits. The Campaign invests its excess cash in money market and fixed income funds and has established guidelines relative to diversification and maturities aimed at maintaining safety and liquidity.

On 21 July 2010, the Dodd-Frank Wall Street Reform and Consumer Protection Act permanently raised the standard maximum deposit insurance amount to US\$ 250 thousand. The FDIC insurance coverage limit applies per depositor, per insured depository institution for each account ownership category. While amounts in the Campaign's demand deposit accounts at times exceed the amount guaranteed by the FDIC and therefore bear some risk, the Campaign has not experienced, nor does it anticipate, any credit losses on these financial instruments.

The approximate uninsured cash and investments balances as of 31 December 2014 and 2013 were as follows:

In Thousands of US\$	2014	2013	
Deposit accounts	1,850	3,000	
Registered investment companies	33,100	33,000	
Total uninsured cash and investments balance	34,950	36,000	

#### **46. SUBSEQUENT EVENTS**

In preparing these financial statements, the Campaign evaluated subsequent events through 21 May 2015, which represents the date that the financial statements were issued.



KPMG LLP Suite 12000 1801 K Street, NW Washington, DC 20006

#### **Independent Auditors' Report**

The Board of Directors The GAVI Campaign:

We have audited the accompanying financial statements of the GAVI Campaign (the Campaign), which comprise the statements of financial position as of December 31, 2014 and 2013, and the related statements of activities, cash flows and functional expenses for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with U.S. generally accepted accounting principles; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly in all material respects, the financial position of the Campaign as of December 31, 2014 and 2013, and the changes in its net assets and its cash flows for the years then ended in accordance with U.S. generally accepted accounting principles.



Washington, D.C. May 21, 2015

# SUPPLEMENTARY INFORMATION

## MULTI-YEAR PLEDGES FROM DONORS

The Alliance receives pledges from donors that are payable over multiple years ("Multi-Year Pledges"). In accordance with its accounting policy, the Alliance records Multi-Year Pledges as contribution revenue and contributions receivable at fair value on the date the donor signs the grant agreement. The recorded contributions receivable balances are reduced over time as cash payments are received from the donors and are adjusted for changes in fair value.

#### SCHEDULE 1: MULTI-YEAR PLEDGES IN UNITED STATES DOLLARS

The following table presents the nominal amounts of Multi-Year Pledges from all GAVI's donors, in United States dollars:

	Balance as of 31	Balance as of 31
In Thousands of US\$	December 2014	December 2013
Di annili y Di la confi ca i ca		
Direct Multi-Year Pledges to GAVI from Sovereign Governments:	0.001	0.251
Canada	8,601	9,351
Commonwealth of Australia	262 120	46,589
Kingdom of Norway	262,139	309,904
Republic of Korea	3,000	4,000
United Kingdom	481,821	508,196
European Union, represented by European Commission	24,190	-
India	2,000	
Total direct Multi-Year Pledges to GAVI from Sovereign Governments	781,751	878,040
<u>Direct Multi-Year Pledges to GAVI from Corporations, Foundations and Private</u>		
Individuals:		
Absolute Return for Kids (ARK)	-	1,649
Bill & Melinda Gates Foundation	283,400	384,000
Children's Investment Fund Foundation	12,500	
Comic Relief	777	1,649
Elogøy	-	33
Grand Duchy of Luxembourg	997	2,258
The OPEC Fund for International Development	-	450
Serum Institute of India	6,512	9,537
Total direct Multi-Year Pledges to GAVI from Corporations, Foundations and		
Private Individuals	304,186	399,576
Multi-Year Pledges to IFFIm:		
Commonwealth of Australia	190,391	211,925
Kingdom of Norway	121,255	172,912
Kingdom of Spain	126,691	156,525
Kingdom of Sweden	16,668	22,972
Republic of France <sup>1</sup>	236,546	301,899
Republic of France <sup>2</sup>	834,244	989,564
Republic of Italy	367,704	454,295
Republic of South Africa	12,000	13,000
State of the Netherlands	34,035	57,819
United Kingdom	2,030,869	2,274,277
Total Multi-Year Pledges to IFFIm	3,970,403	4,655,188
Total Maid Teal Fleages to HTMI	3,370,103	1,033,100
Multi-Year Pledges from AMC donors	653,317	891,038
mate real reages from mire donors	033,317	031,030
Total Multi-Year Pledges from donors <sup>3</sup>	5,709,657	6,823,842
Total Marti Tear Freages Holli dollors	3,703,037	0,025,042

<sup>&</sup>lt;sup>1</sup> Acting through Agence Française de Développement.

<sup>&</sup>lt;sup>2</sup> Acting through the Ministry of Economy, Industry and Employment.

<sup>&</sup>lt;sup>3</sup> Multi-Year Pledges in foreign currency are converted to United States dollars in accordance with the methodology described in the *Foreign Currency Transactions* section of Note 2 to the consolidated financial statements.

# SCHEDULE 2: RECONCILIATION OF MULTI-YEAR PLEDGES TO CONTRIBUTIONS RECEIVABLE

The following table reconciles Multi-Year Pledges from donors, per Schedule 1 above, to the contributions receivable balances disclosed in the consolidated statements of financial position on page 21:

In Thousands of US\$	2014	2013
Total Multi-Year Pledges from donors	5,709,657	6,823,842
Grant Payment reduction on Multi-Year Pledges to IFFIm	(575,709)	(693,623)
Unamortised discount on direct Multi-Year Pledges to GAVI	(3,689)	(7,024)
Unamortised discount on Multi-Year Pledges to IFFIm	(241,965)	(599,537)
Unamortised discount on Multi-Year Pledges from AMC donors	(24,067)	(44,940)
Total recorded contributions receivable <sup>1</sup>	4,864,227	5,478,718

<sup>&</sup>lt;sup>1</sup>The description of the Alliance's methodology for valuing its contributions receivable, including details of IFFIm's grant payment condition and the Advance Market Commitment, is included in the *Fair Values of Financial Instruments* section of Note 2 to the consolidated financial statements. Multi-Year Pledges in foreign currency are converted to United States dollars in accordance with the methodology described in the *Foreign Currency Transactions* section of Note 2 to the consolidated financial statements.

#### SCHEDULE 3: DIRECT MULTI-YEAR PLEDGES, IN CURRENCIES OF PLEDGES

The following table presents the activity of direct Multi-Year Pledges, for the year ended 31 December 2014, in the currencies of the pledges:

In Thousands		ency of	Balance as of 31 December 2013, in Currency of Pledge	New Pledges, in Currency of Pledge	Payments Received, in Currency of Pledge	Balance as of 31 December 2014, in Currency of Pledge
Direct Multi-Year Pledges to GAVI from Sovereign						
Governments:						
Canada	C\$	(CAD)	10,000	40,000	(40,000)	10,000
Commonwealth of Australia	A\$	(AUD)	52,500	50,000	(102,500)	-
Kingdom of Norway	Nkr	(NOK)	1,896,600	1,140,000	(1,086,600)	1,950,000
Kingdom of Norway	SFr	(CHF)	-	280	(280)	-
Kingdom of Norway	US\$	(USD)	-		(136)	(136)
Republic of Korea	US\$	(USD)	4,000	-	(1,000)	3,000
European Union, represented by European Commission		(EUR)	-	19,900	-	19,900
India	US\$	(USD)		4,000	(2,000)	2,000
United Kingdom	£	(GBP)	308,166	202,361	(200,355)	310,172
Direct Multi-Year Pledges to GAVI from Corporations, Foundations and Private Individuals:						
Absolute Return for Kids (ARK) <sup>1</sup>	£	(GBP)	1,000	-	(1,000)	-
Bill & Melinda Gates Foundation	US\$	(USD)	384,000	105,000	(205,600)	283,400
Children's Investment Fund Foundation	US\$	(USD)	-	25,180	(12,680)	12,500
Comic Relief	£	(GBP)	1,000	3,000	(3,500)	500
Elogøy	Nkr	(NOK)	200		(200)	-
Grand Duchy of Luxembourg	€	(EUR)	1,640		(820)	820
The OPEC Fund for International Development	US\$	(USD)	450	-	(450)	
Serum Institute of India	US\$	(USD)	9,537	-	(3,025)	6,512

<sup>&</sup>lt;sup>1</sup> In 2014, pledge from ARK of £1 million was written off.

The balances as of 31 December 2014 and 2013, for future amounts due from donors, are not adjusted for reductions due to discounting. The discounting is described in note 2 to the Consolidated Financial Statements.

#### SCHEDULE 4: MULTI-YEAR PLEDGES TO IFFIM, IN CURRENCIES OF PLEDGES

The following table presents the activity of Multi-Year Pledges to IFFIm, for the year ended 31 December 2014, in the currencies of the pledges:

In Thousands		ency of	Balance as of 31 December 2013, in Currency of Pledge		Payments Received, in Currency of Pledge	Balance as of 31 December 2014, in Currency of Pledge
Multi-Year Pledges to IFFIm:						
Commonwealth of Australia	A\$	(AUD)	237,000	(125)	(4,875)	232,000
Kingdom of Norway	Nkr	(NOK)	1,050,000	(3,750)	(146,250)	900,000
Kingdom of Spain	€	(EUR)	113,700	(129)	(9,346)	104,225
Kingdom of Sweden	Skr	(SEK)	147,280	(460)	(17,950)	128,870
Republic of France	€	(EUR)	219,300	(618)	(24,083)	194,600
Republic of France	€	(EUR)	718,820	(813)	(31,697)	686,310
Republic of Italy	€	(EUR)	330,000	(687)	(26,813)	302,500
Republic of South Africa	US\$	(USD)	13,000	(25)	(975)	12,000
State of the Netherlands	€	(EUR)	42,000	(350)	(13,650)	28,000
United Kingdom	£	(GBP)	1,376,264	(1,878)	(73,256)	1,301,130

The balances as of 31 December 2014, for future amounts due from donors, are not adjusted for reductions due to the grant payment condition ("GPC"). The GPC is described in note 2 to the Consolidated Financial Statements.

## ANNUAL CONTRIBUTIONS FROM DONORS

The Alliance received contributions from donors that are payable in the same year in which the grant agreement is signed ("Annual Contributions"). In accordance with its accounting policy, the Alliance records Annual Contributions as contribution revenue on the date the donor signs the grant agreement.

#### SCHEDULE 5: ANNUAL CONTRIBUTIONS FROM DONORS

The following schedule details Annual Contributions received from donors during the year ended 31 December 2014, in both the currencies of the contributions and United States dollars:

In Thousands	Currency of Contri- bution		2014, in Currency of Contri- bution	2013, in Currency of Contri- bution	2014, in US\$	2013, in US\$
Annual Contributions from Sovereign Governments						
Canada	C\$	(CAD)	40,000	20,000	36,104	19,668
European Union, represented by European Commission	€	(EUR)	19,900	20,000	26,254	19,000
Federal Republic of Germany	€	(EUR)	45,948	27,170	61,837	35,718
Japan	US\$	(USD)	8,684	9,067	8,684	9,067
Kingdom of Norway	SFr	(CHF)	280	360	315	381
Kingdom of Norway		(NOK)	1,140,000	360	190,950	301
Kingdom of Sweden	Skr	(SEK)	350,000	468,000	51,065	71,164
Republic of France	€	(EUR)	5,500	25,500	6,873	34,957
Republic of Ireland	€	(EUR)	600	2,300	747	2,985
State of the Netherlands	€	(EUR)	32,000	25,000	39,805	34,428
United Kingdom <sup>1</sup>	£	(GBP)	201,462	26,220	326,211	42,397
India	US\$	(USD)	4,000	20,220	4,000	42,337
Commonwealth of Australia		. ,	•	-	•	-
		(AUS)	50,000	127.070	43,850	127.070
United States Agency for International Development	033	(USD)	175,000	137,979	175,000	137,979
Total Annual Contributions from Sovereign					071.005	200 744
Governments					971,695	388,744
Annual Contributions from Corporations, Foundations and Private Individuals						
Bill & Melinda Gates Foundation	US\$	(USD)	114,322	25,106	114,322	25,106
Comic Relief	US\$	(USD)	4,981	7,446	4,981	7,446
Nationale Postcode Loterij	€	(EUR)	-	2,500	-	3,181
The "la Caixa" Foundation	€	(EUR)	1,396	1,356	1,867	1,817
Lions Club International Foundation	US\$	(USD)	7,500	, -	7,500	-
The Church of Jesus Christ of Latter-day Saints	US\$		2,000	2,500	2,000	2,500
Other contributions <sup>2</sup>		(USD)	1,031	1,364	1,031	1,364
Total Annual Contributions from Corporations, Foundations and Private Individuals	•	•			131,701	41,414
Total Annual Contributions					1,103,396	430,158
<sup>1</sup> Includes a reduction of the matching fund for ARK of I	and Vadata	no of LIC¢ 1 F		750,150		

<sup>&</sup>lt;sup>1</sup> Includes a reduction of the matching fund for ARK of US\$ 1.6 million and Vodafone of US\$ 1.5 million.

<sup>&</sup>lt;sup>2</sup> Includes pledge from ARK of £1 million or US\$ 1.6 million that was written off in 2014.

# SCHEDULE 6: RECONCILIATION OF ANNUAL CONTRIBUTIONS TO CONTRIBUTION REVENUE

The following table reconciles Annual Contributions per Schedule 5 above to contribution revenue reported in the Consolidated Statements of Activities on page 22 of the Consolidated Financial Statements:

In Thousands of US\$	2014	2013	
Total Annual Contributions	1,103,396	430,158	
Initial fair value of new Multi-Year Pledges received during the year <sup>1</sup>	27,181	25,967	
Total recorded contribution revenue <sup>2</sup>	1,130,577	456,125	

<sup>&</sup>lt;sup>1</sup>In accordance with its accounting policy, the Alliance records the fair value of each new Multi-Year Pledge as contribution revenue on the date the donor signs the grant agreement. Therefore, this amount is included in the contribution revenue amount in the Alliance's Consolidated Statement of Activities.

<sup>&</sup>lt;sup>2</sup>This amount represents the aggregate of unrestricted and temporarily restricted contribution revenue as presented in the Alliance's Consolidated Statement of Activities. Annual Contributions in foreign currency are translated to United States dollars in accordance with the Alliance's methodology described in the *Foreign Currency Transactions* section of Note 2 to the consolidated financial statements.



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#### **Independent Auditors' Report on Supplementary Information**

The Board of Directors

The GAVI Alliance, Geneva

We have audited the consolidated financial statements of the GAVI Alliance as of and for the years ended 31 December 2014 and 2013, and have issued our report thereon dated 24 August 2015 which contained an unmodified opinion on those consolidated financial statements. Our audits were performed for the purpose of forming an opinion on the consolidated financial statements as a whole. The supplementary information included in Donors' Schedules 1-6 is presented for the purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

**KPMG SA** 

Pierre Henri Pingeon Licensed Audit Expert Karina Vartanova Licensed Audit Expert

Geneva, Switzerland, 24 August 2015